



Visualization Workshop



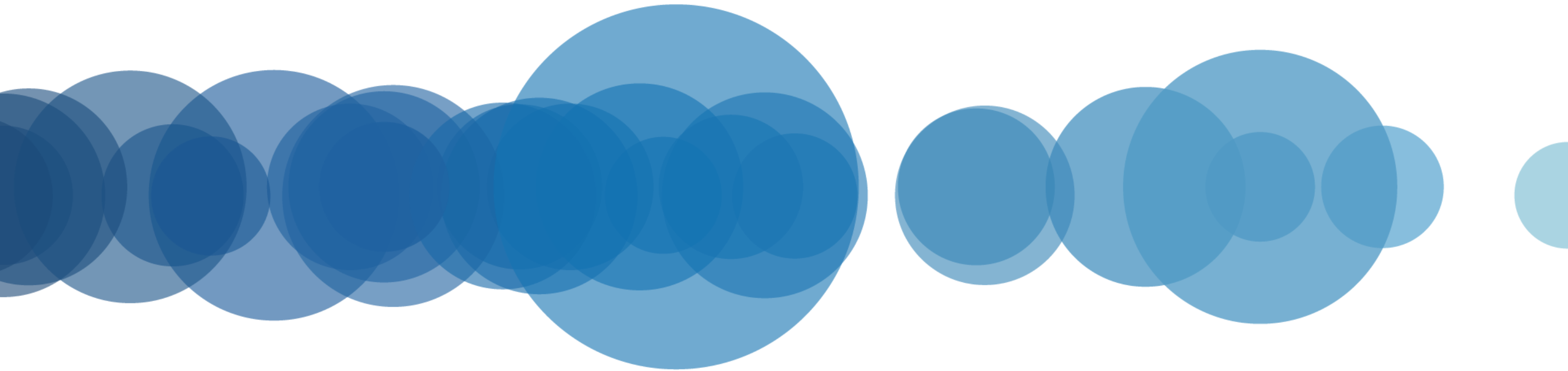
Agenda

- 🔗 Introduction
- 🔗 Chart Type & Dashboard Flow
- 🔗 Pre-Attentive Processing
- 🔗 Title & Tooltip
- 🔗 Next steps & additional resources

Housekeeping

- ✚ Save a copy of your workbook
- ✚ Topic Discussion - 15 minutes
- ✚ Hands On – 25 minutes
- ✚ Share and Tell – 15 minutes
- ✚ Take breaks during the working sessions as you need them

The Creative Process



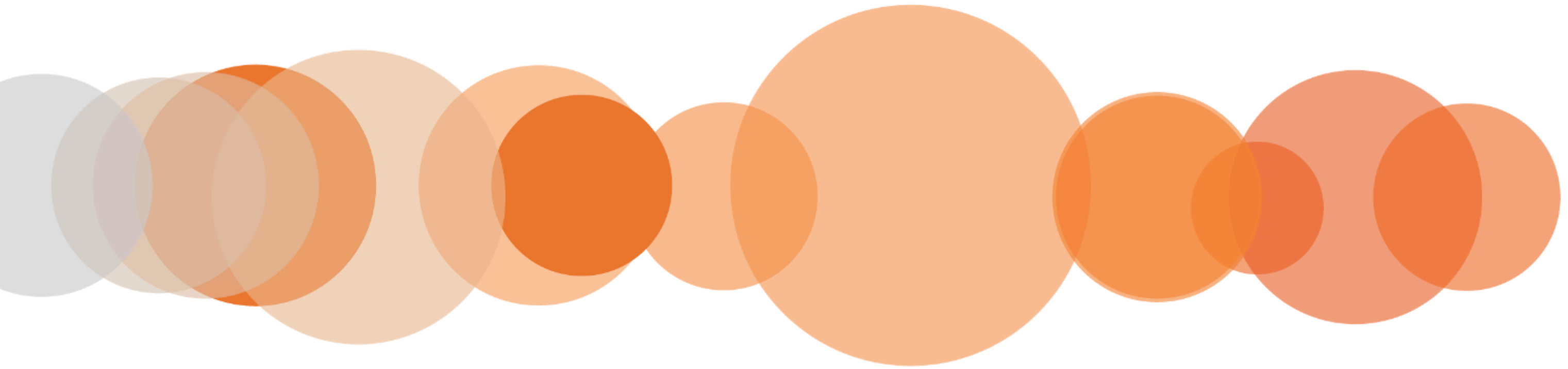
The Creative Process



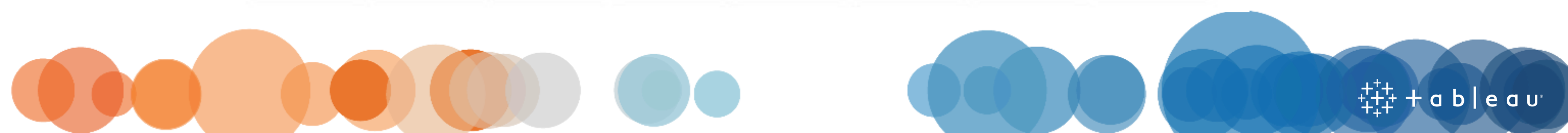
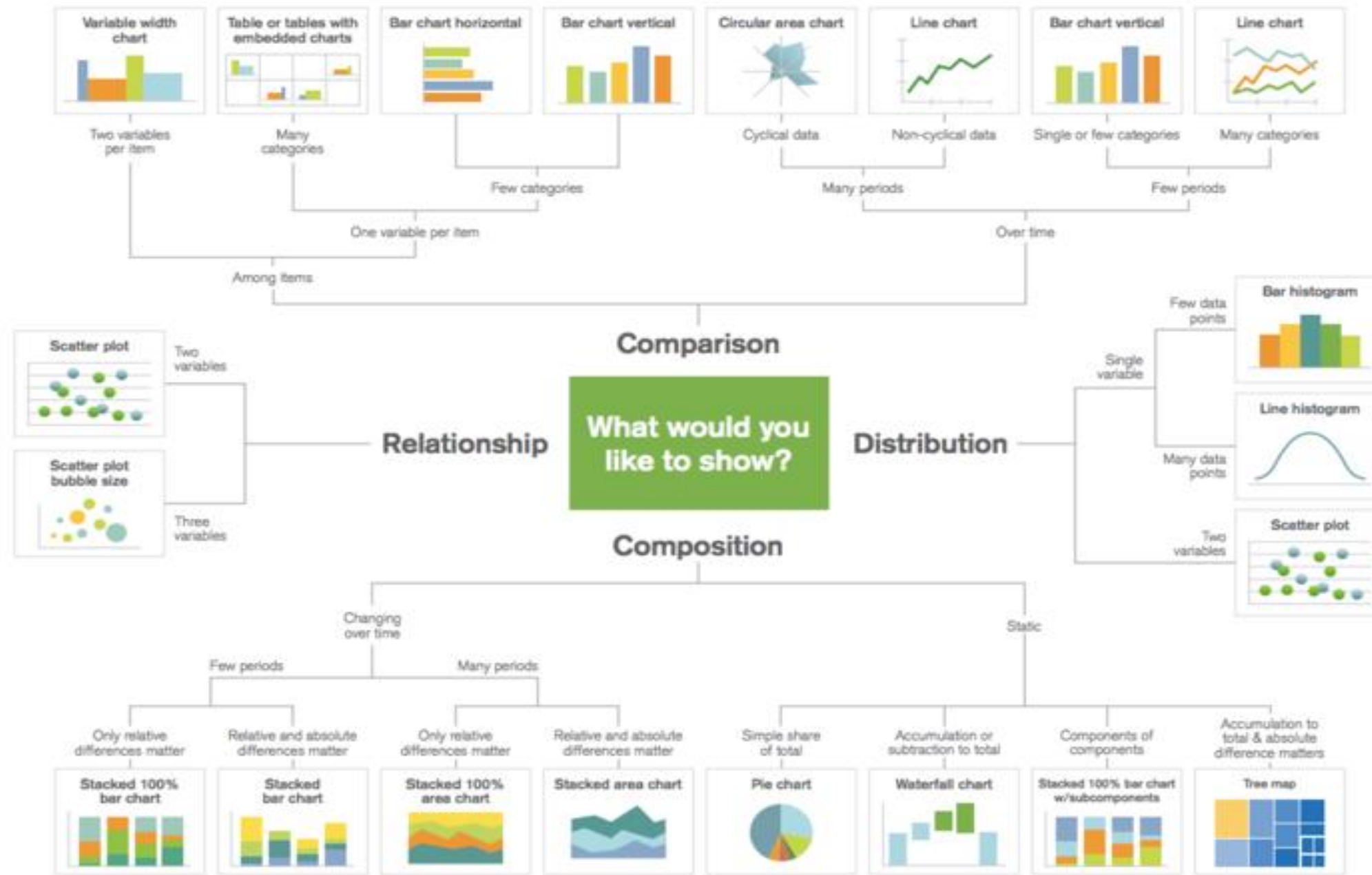
What question are you trying to answer?



Chart Type



Do I have the right chart?



Choosing a Chart Type



Comparison

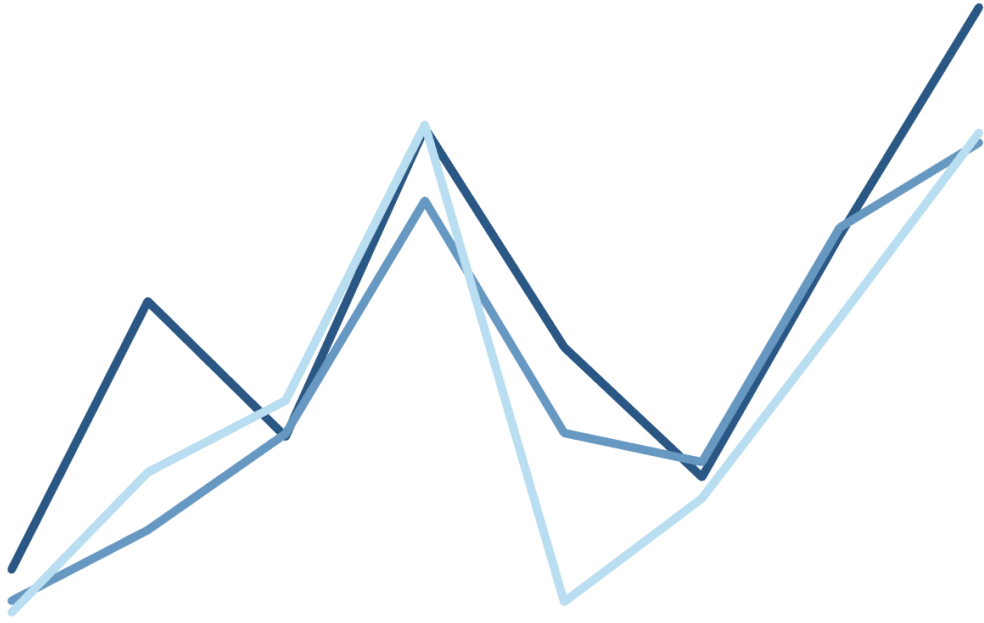
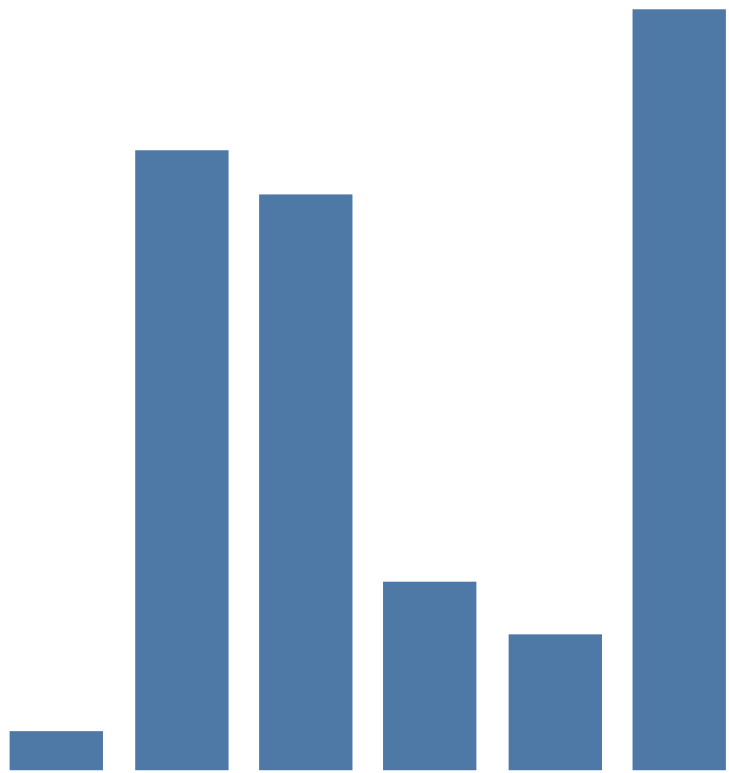
Among Items

Over Time

Bar

Column

Line

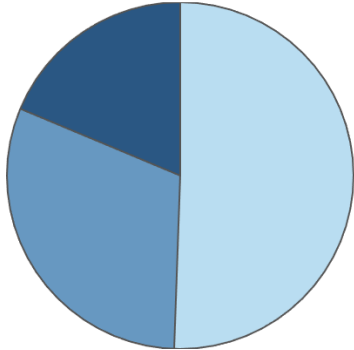


Composition

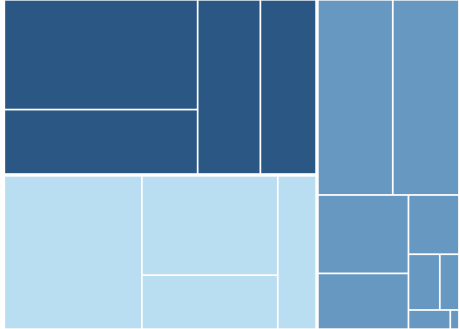
Static

Over Time

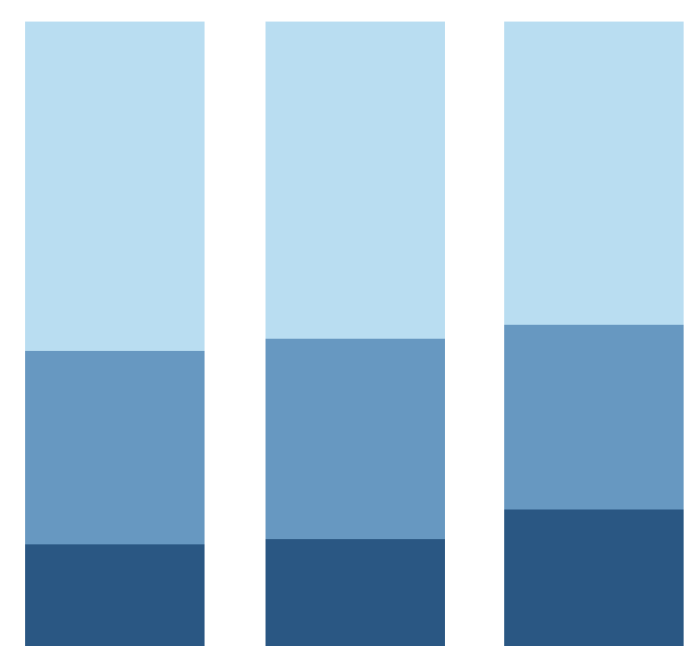
Pie



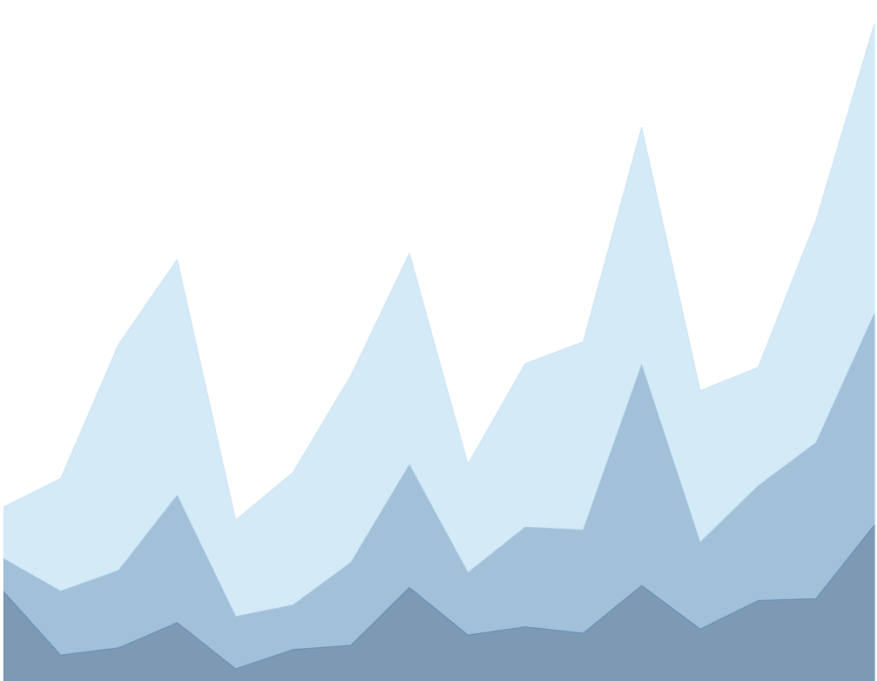
Tree



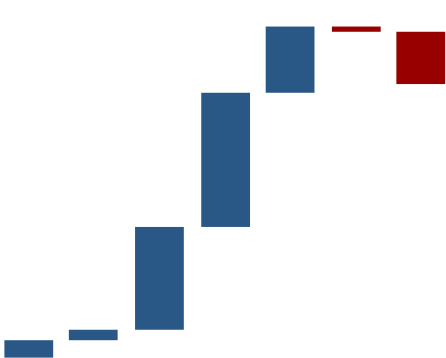
Column Stacked



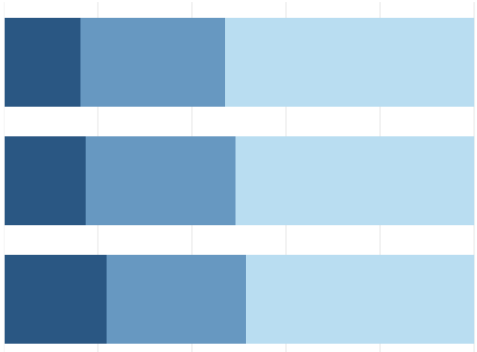
Stacked Area



Waterfall



Stacked Bar

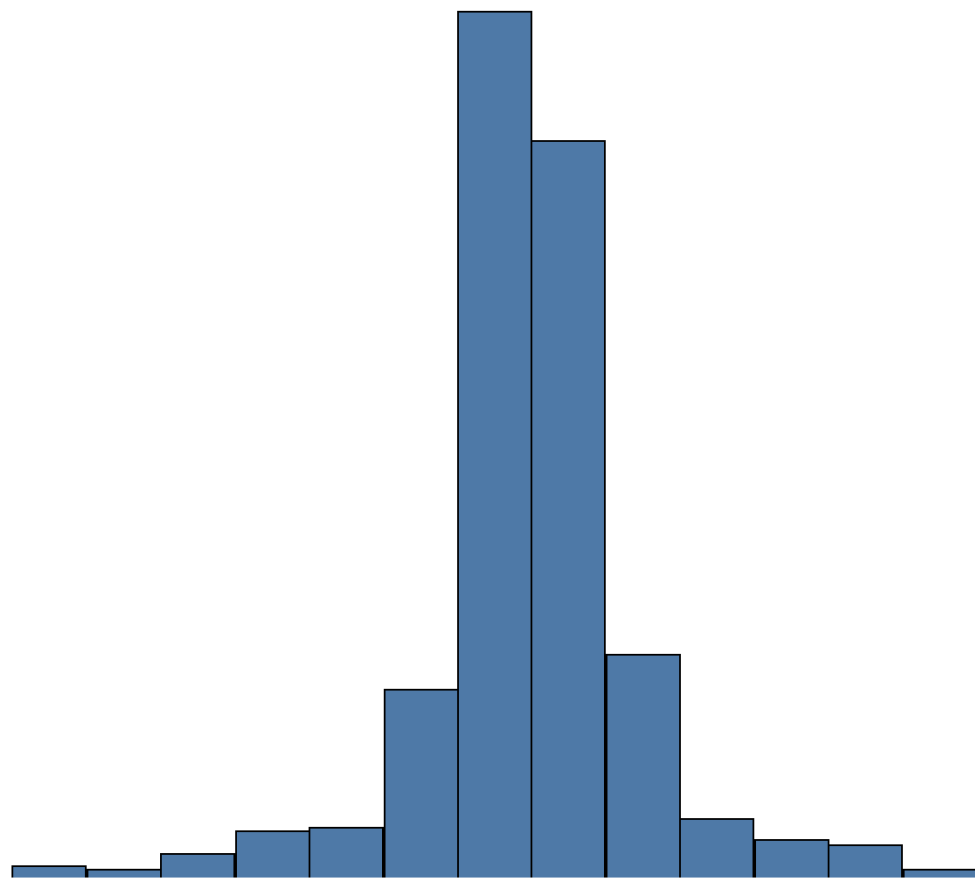


Distribution

Single Variable

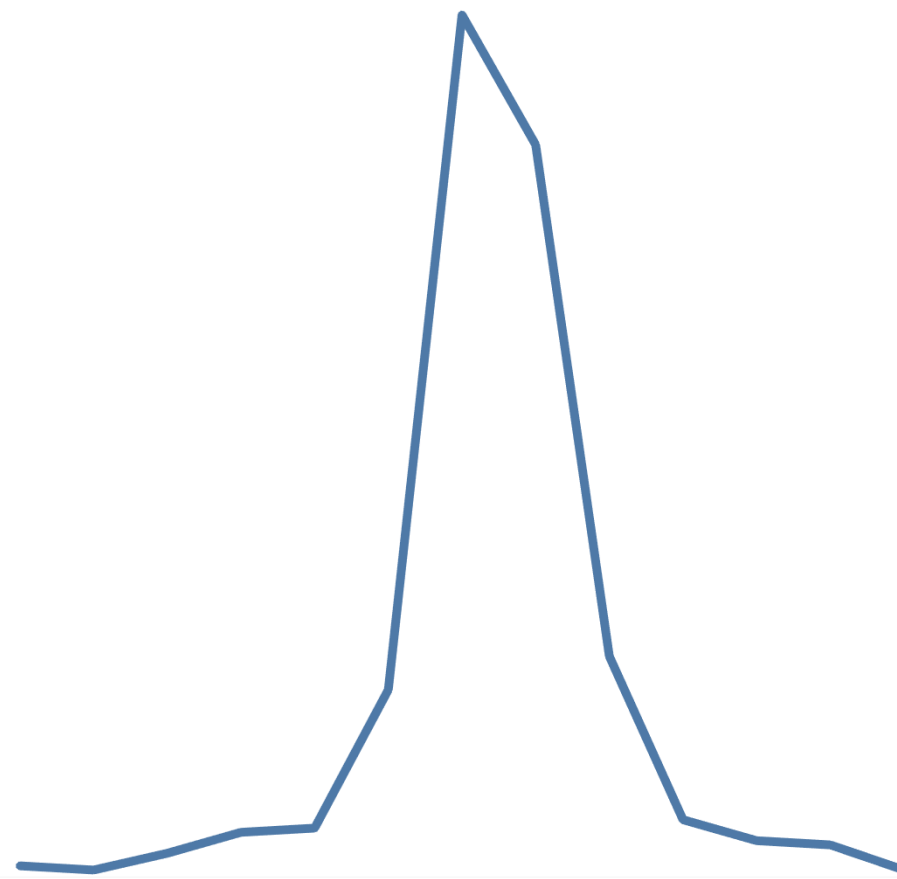
Few Data Points

Column Histogram



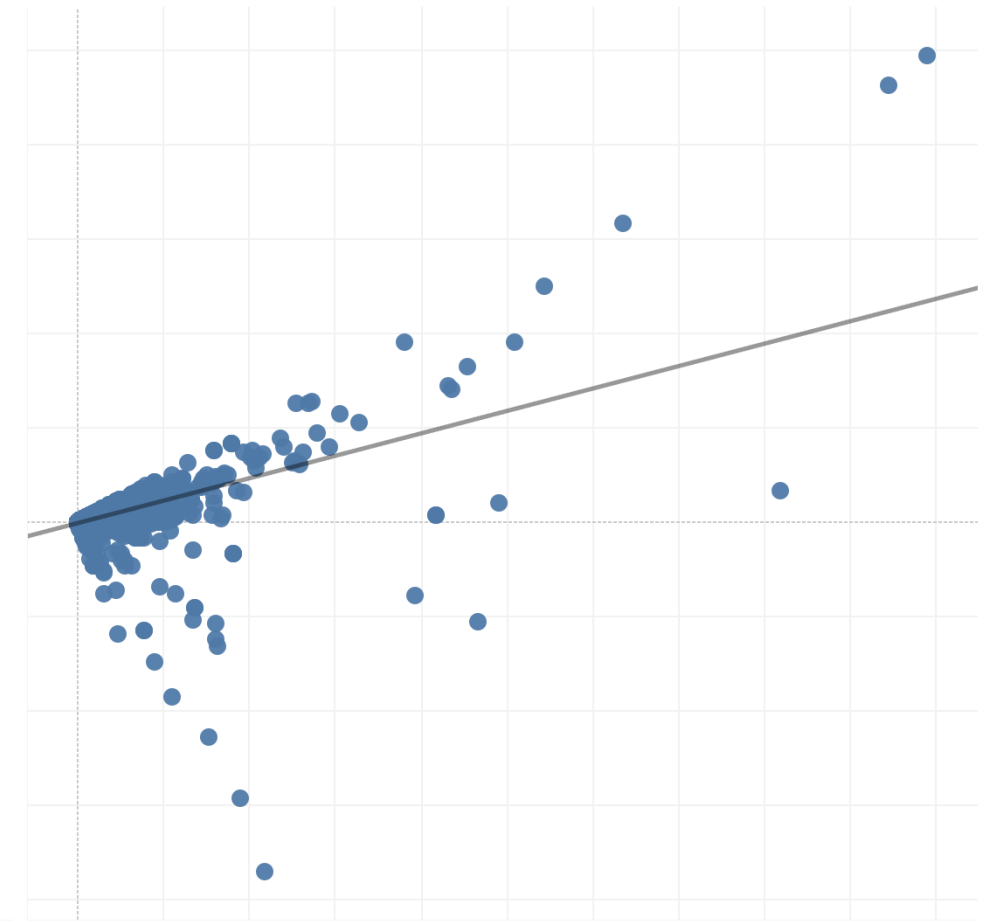
Many Data Points

Line Histogram



Two Variables

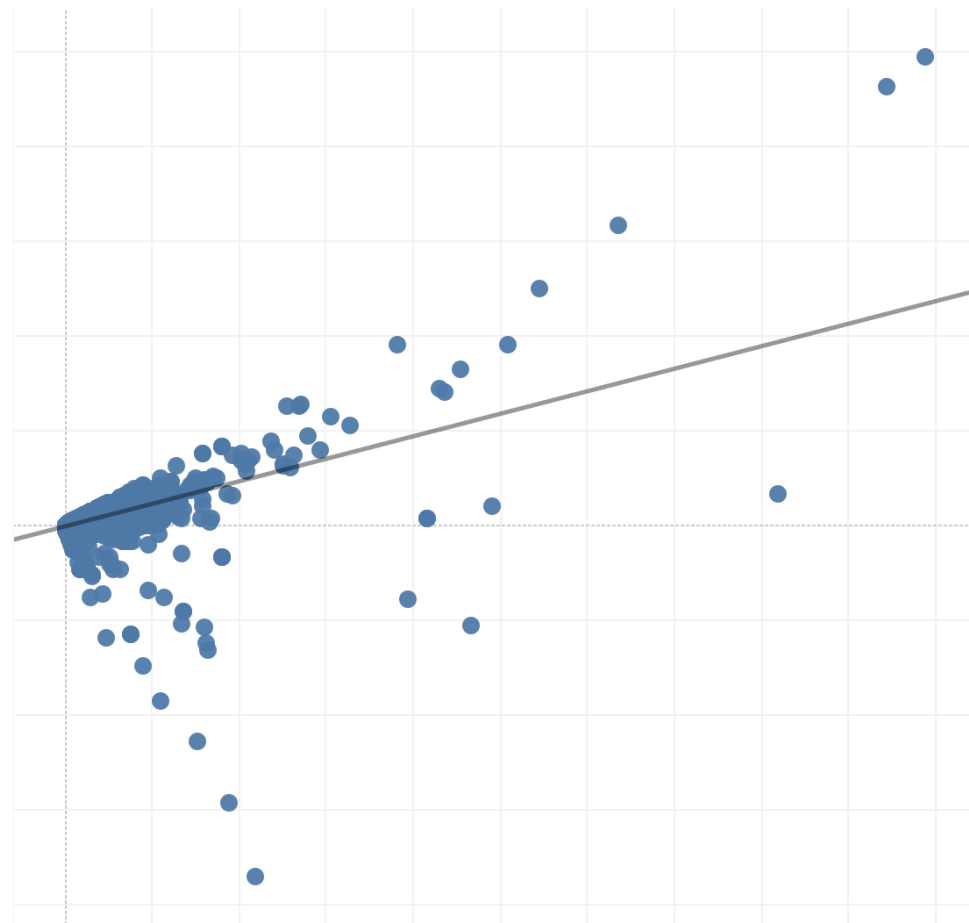
Scatter



Relationship

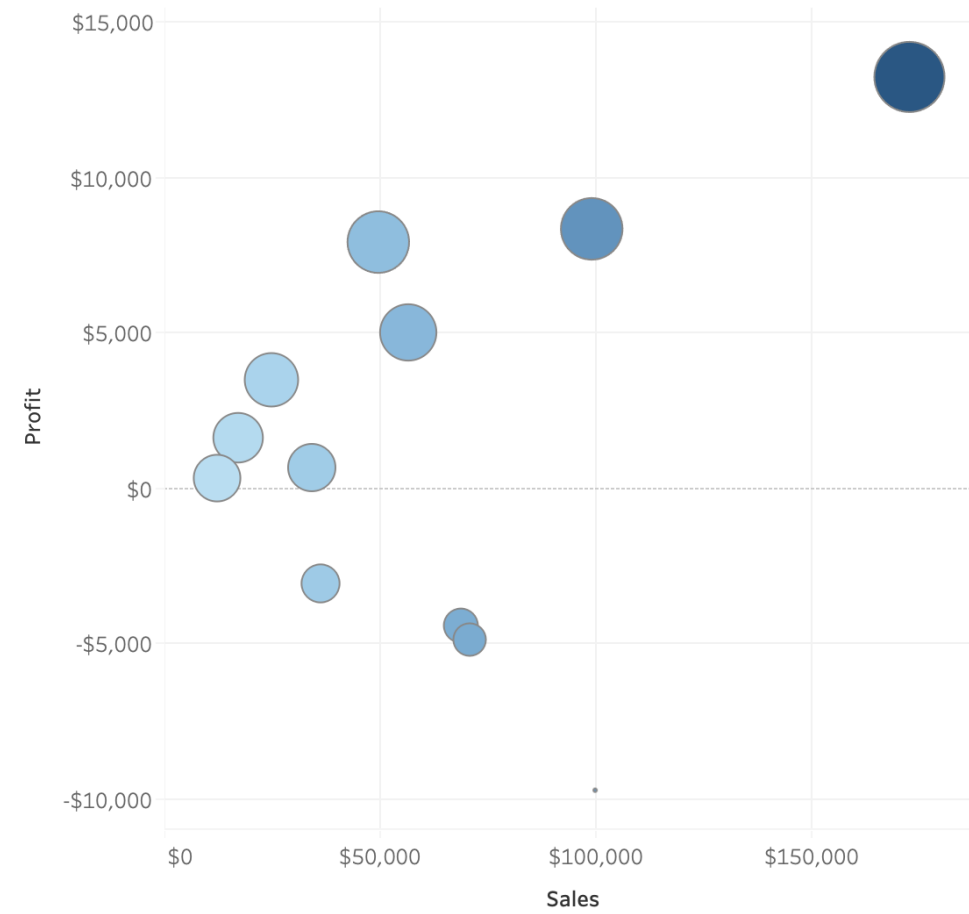
Two Variables

Scatter

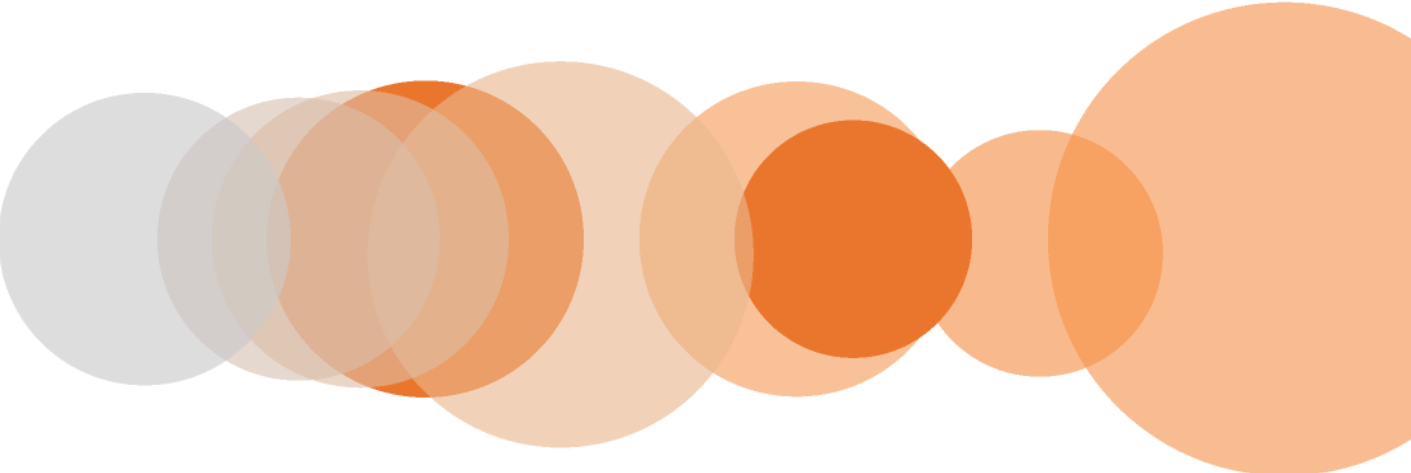
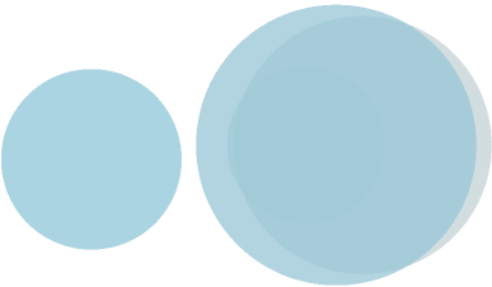
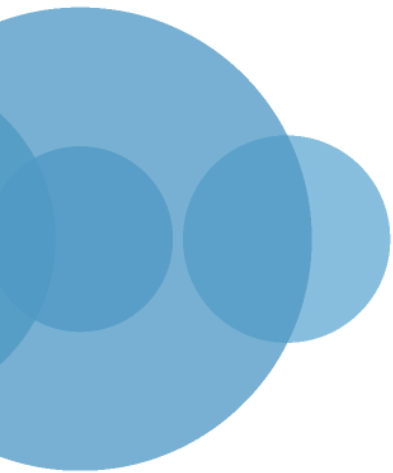


Three+ Variables

Bubble



Dashboard Flow



What is a dashboard?

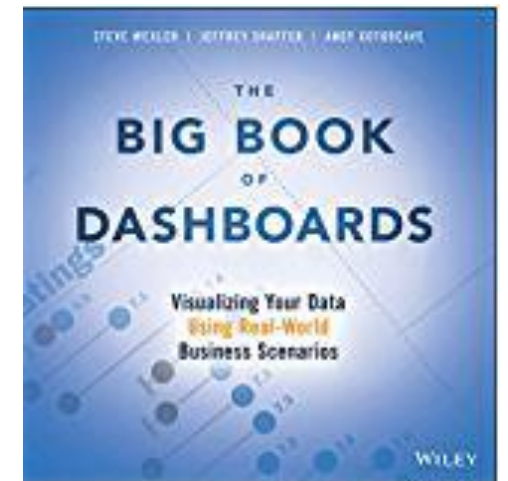
“A dashboard is a visual display of the most important information needed to achieve one or more objectives; consolidated and arranged on a single screen so the information can be monitored at a glance.”



Stephen Few
(2004)

“A dashboard is a visual display of data used to monitor conditions and/or facilitate **understanding**”

Big Book of Dashboards
(2017)



Sales Dashboard

Total Sales	Number of Deals	Avg Deal Size	Rev. per Salesperson
\$3,190.2M	16,610	\$192,066	\$20.1M

Date Closed
8/7/2006 12/31/2010

Region
 (All)
 Asia
 Europe & Africa
 Latin America
 North America

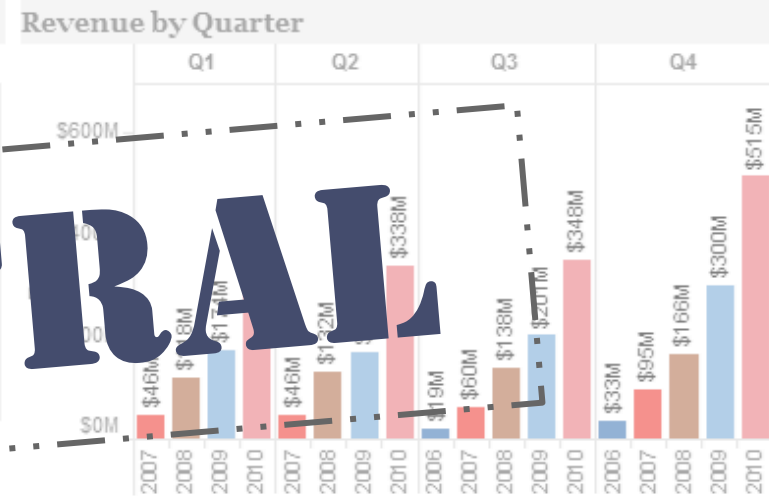
Country
(All)

Sales Team
 (All)
 Small and Midmarket
 Enterprise



Sales Team Performance

Sales Team	Opportunity Closed	Avg Deal Size
Enterprise	54,992,793	\$474,076
Steve Watkins	48,194,667	\$463,410
Raymond Hawkins	45,392,729	\$445,027
Robert Hudson	44,053,149	\$419,554
Preston Rose	42,992,000	\$383,560
Sophia Willis	41,043,000	\$387,200
Dan Rivera	39,309,000	\$338,732
Sarah Stephens	36,500,000	\$219,500
Ross Spencer	33,808,476	\$331,456



PHILADELPHIA CRIME SCENE

2006
92,855
incidents

EXPLANATORY

In, 2008 there were 90,644 incidents
Dropping crimes down by 2.4% compared to 2006

In, 2011 there were 83,225 incidents
Dropping crimes down by 10.4% compared to 2006

OPINIONATED

In, 2013 there were 74,592 incidents
Dropping crimes down by 19.7% compared to 2006

OVERALL CRIME DROP IN
2013 BY 20%
COMPARED TO 2006

HOVER OVER
THE LINE CHART

TO SEE WHICH CRIME TYPES
OCCURED IN PHILADELPHIA OVER
TIME

Poojah Gandhi

<https://public.tableau.com/profile/poojagandhi#!/vizhome/IronViz-PhiladelphiaCrimeScene/PhiladelphiaCrimeScene>

What makes a good dashboard?

- ✚ Answers a set of questions
- ✚ Follows a flow and invites interactivity
- ✚ Condensed; primarily in the form of summaries and exceptions
- ✚ Specific to and customized for the dashboard's audience and objectives
- ✚ Provides appropriate text for clarity and direction, if needed
- ✚ Makes strategic use of color



Layout

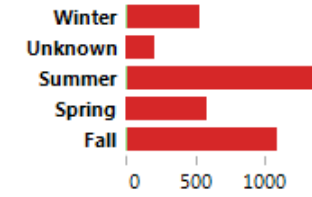
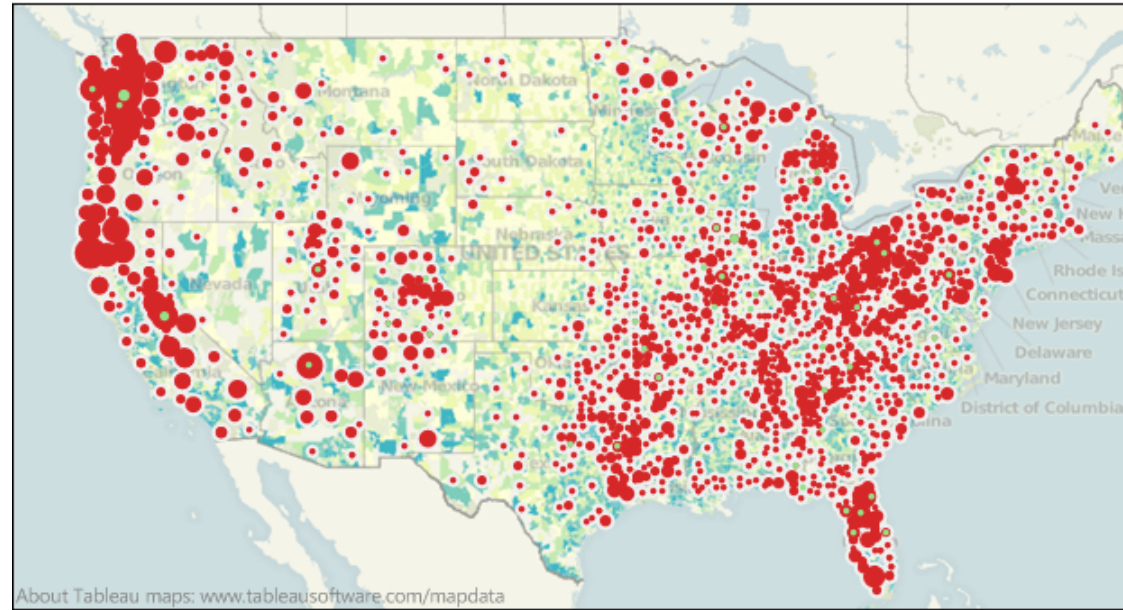


www.useit.com



Layout Top Left:

Where is bigfoot seen in the US?

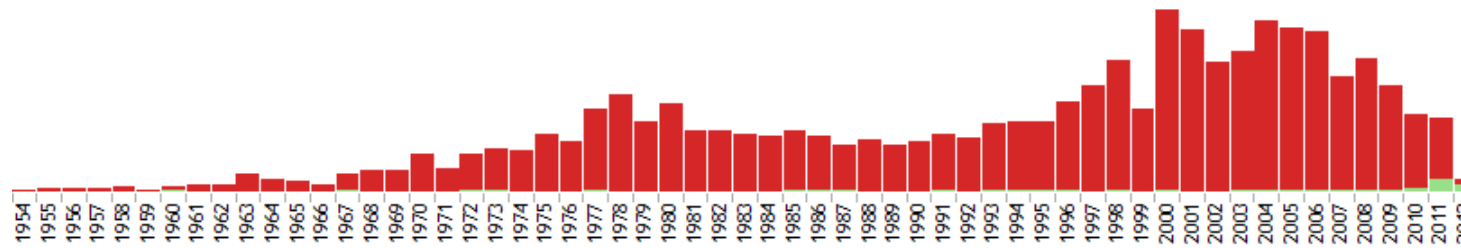


Data gathered from the official website of the "Bigfoot Field Researchers Organization" (BFRO).

The data was attempted to be scrubbed and cleaned to attain some type of normalcy, unfortunately the BFRO data submission process has no validation and fields are often used arbitrarily by submitters.

BFRO does the "Finding Bigfoot" Animal Planet TV show.

Click on ANY element of the visualization (location, season, year, detail field) in order to filter by that item. Select the element AGAIN to go back to the full view.



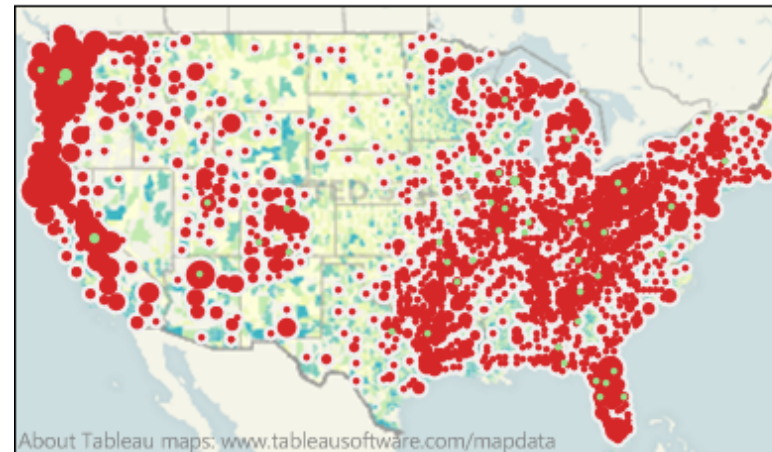
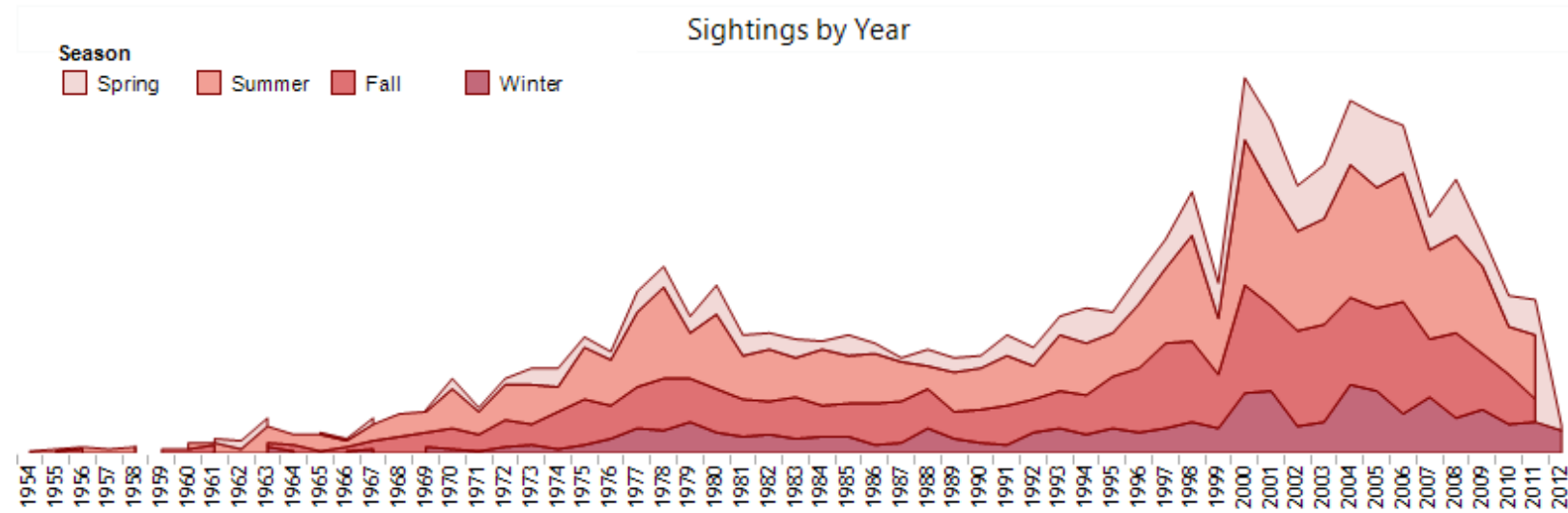
The BFRO classifies sightings according to a system based on the sightings "potential for misinterpretation".

Total Sightings	Class A	Class B	Class C	Unclassified
3,806	1,951	1,696	31	128

Alabama	Baldwin County	1979	September	Class A	Man recalls a sighting after Hurricane Frederic north of Mobile	<input type="checkbox"/>
	Barbour County	1980	January	Class A	Motorists pulled over on a rural highway at night describe standoff in headlights	<input type="checkbox"/>



Bigfoot sightings are in decline



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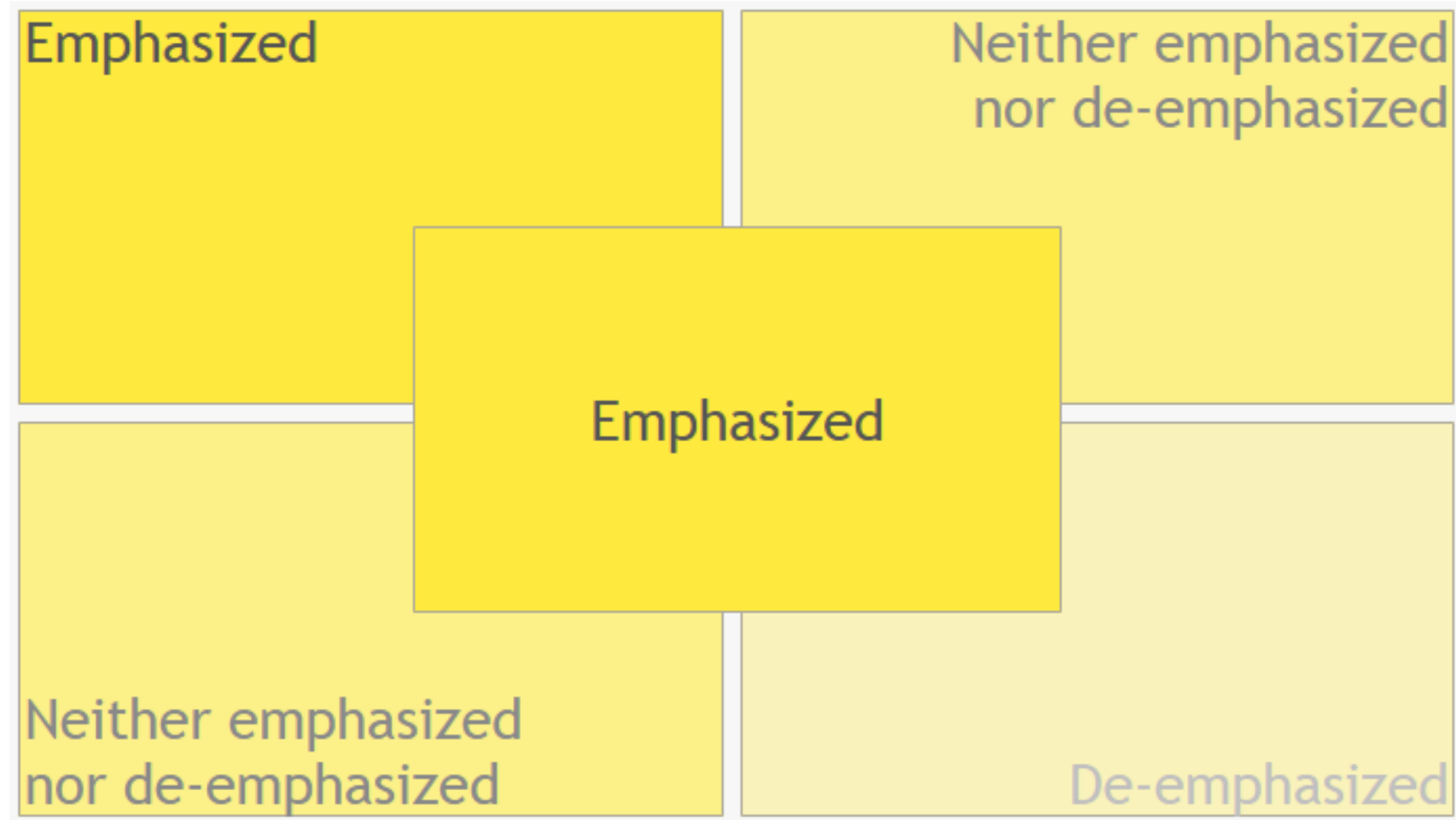
Click on **ANY** element of the visualization (*location, season, year, detail field*) in order to filter by that item.
 Select the element **AGAIN** to go back to the full view.

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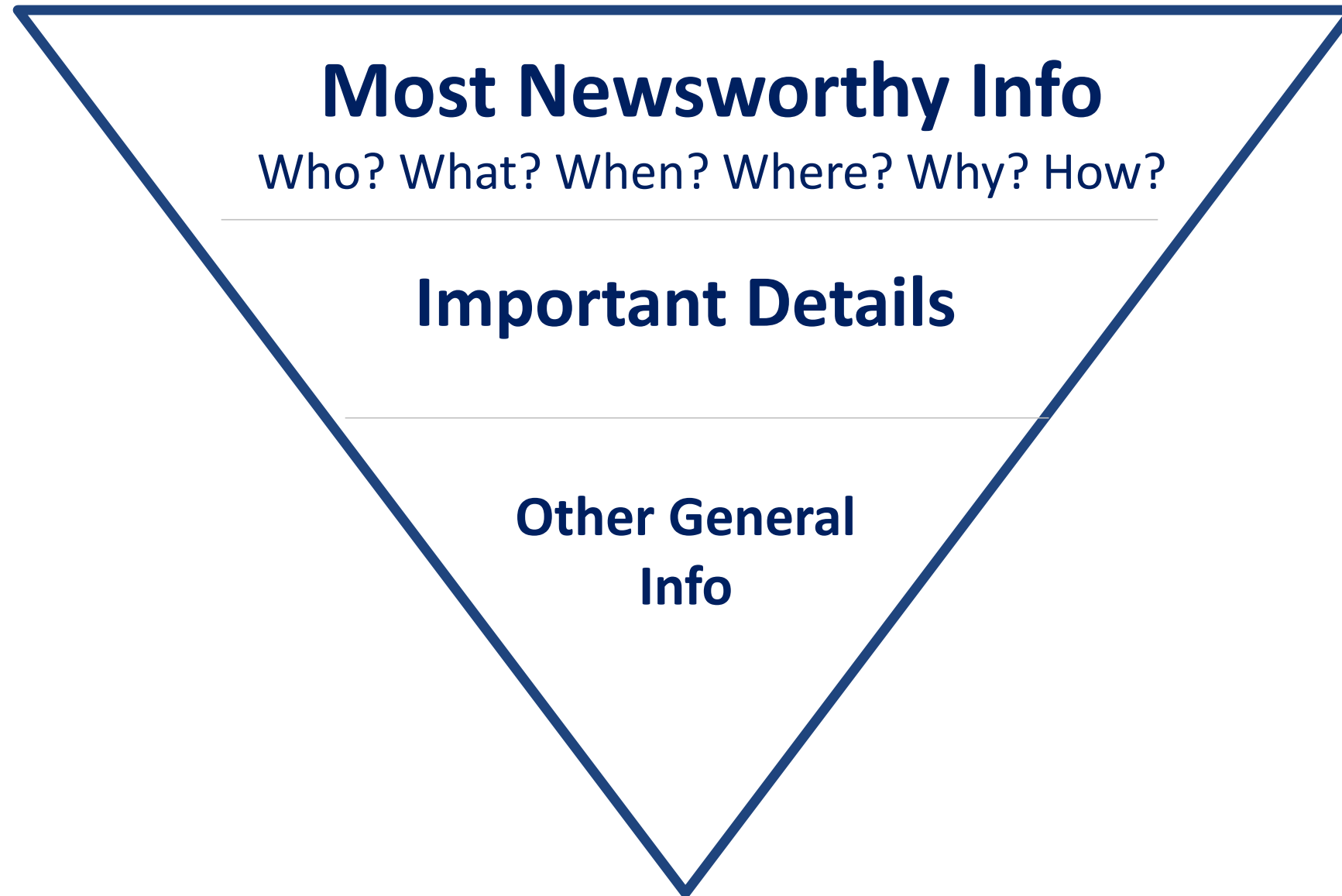
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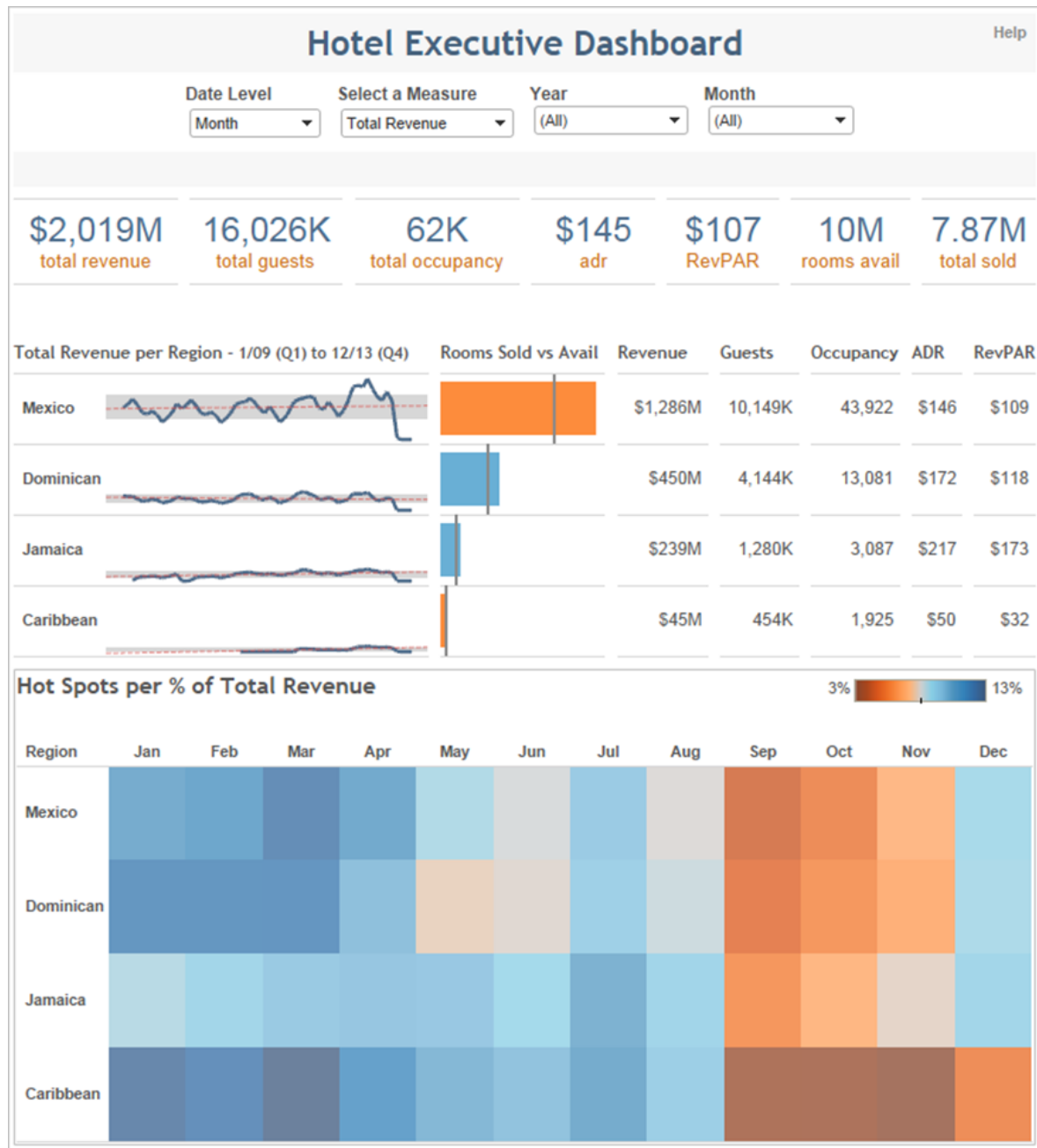
Alabama Baldwin County 1979 September Class A Man recalls a sighting after Hurricane Frederic north of Mobile

What are you emphasizing?



Inverted Pyramid





Filters at the top, so user knows when and how to start interacting

Most important information at the top and centered

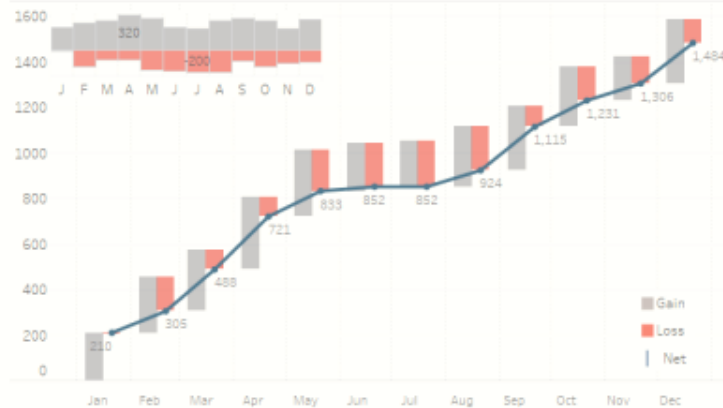
Starts with the highest level and works down to more precise details

No more than 4-5 worksheets

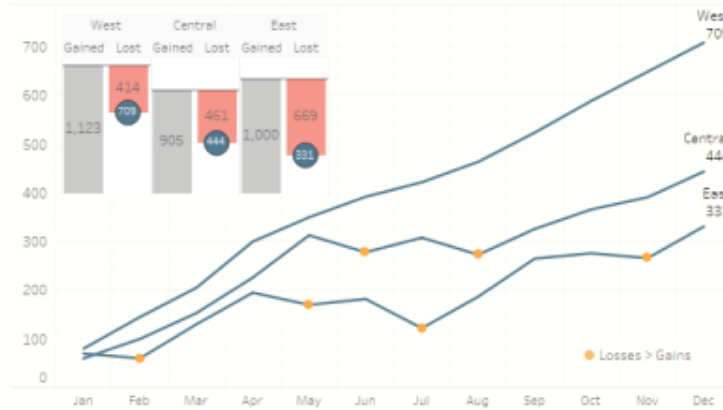
Using BANs

Subscriber Churn Analysis

Subscriber activity - All



Net subscriber activity by division



Details

Division	Month	Gained	Lost	Net	Running total
West	January	80	0	80	80
	February	80	-15	65	145
	March	90	-30	60	205
	April	120	-25	95	300
	May	100	-50	50	350
	June	119	-77	42	392
	July	75	-45	30	422
	August	119	-77	42	464
	September	90	-30	60	524
	October	80	-15	65	589
	November	80	-20	60	649
	December	90	-30	60	709
Total		1,123	-414	709	
Central	January	60	0	60	60
	February	85	-45	40	100
	March	80	-27	53	153
	April	90	-17	73	226
	May	120	-33	87	313
	June	45	-80	-35	278
	July	75	-45	30	308
	August	45	-80	-35	273
	September	80	-27	53	326
	October	85	-45	40	366
	November	60	-35	25	391
	December	80	-27	53	444
Total		905	-461	444	
East	January	70	0	70	70
	February	80	-90	-10	60
	March	100	-30	70	130
	April	110	-45	65	195
	May	70	-95	-25	170
	June	45	-33	12	182
	July	50	-110	-60	122
	August	99	-34	65	187
	September	112	-34	78	265
	October	99	-88	11	276
	November	55	-65	-10	266
	December	110	-45	65	331
Total		1,000	-669	331	
Grand Total		3,028	-1,544	1,484	

Subscriber Churn Analysis

Gains	Losses	Net	Best month	Worst month
3,028	-1,544	1,484	Apr	Jul



Developed by Steve Weber
Data Revelations LLC

Subscriber activity - All



Net subscriber activity by division



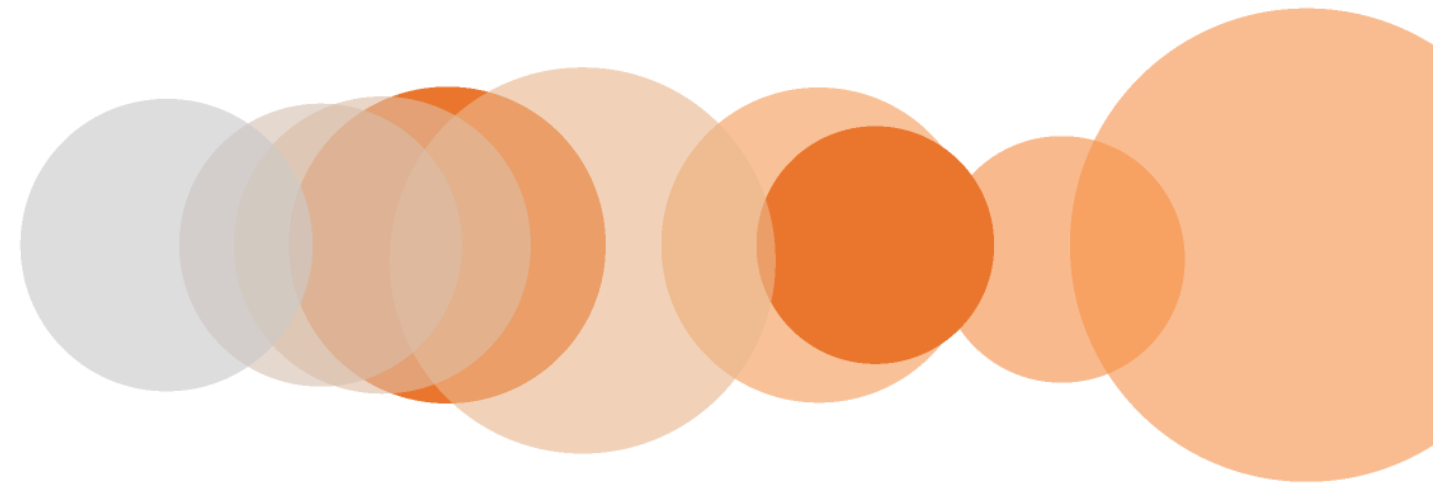
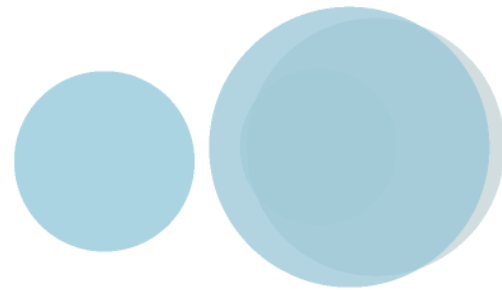
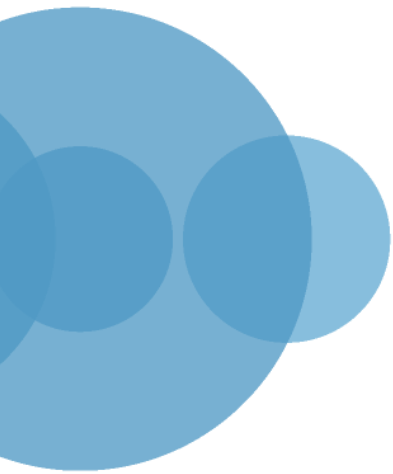
Details

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	December	110	-45	65	331
Total		1,000	-669	331	
Total		3,028	-1,544	1,484	

Does your dashboard pass the 5 second test?

- ✚ Most important view is on top or top left
- ✚ Legends are near their views
- ✚ Avoid multiple color schemes
- ✚ Uses 5 or fewer views (charts)

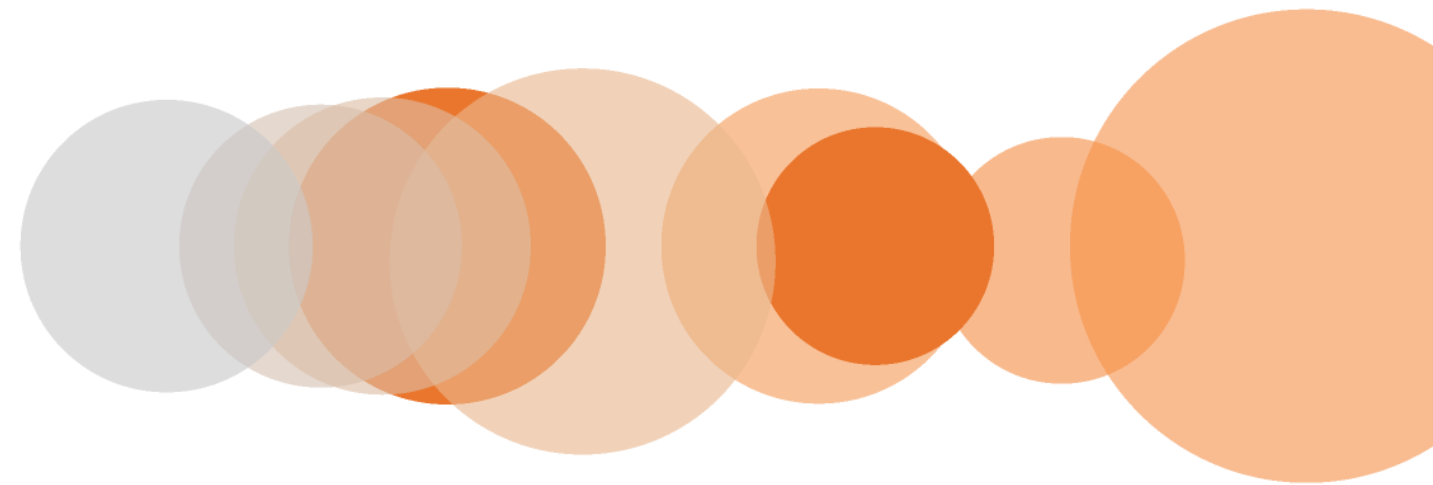
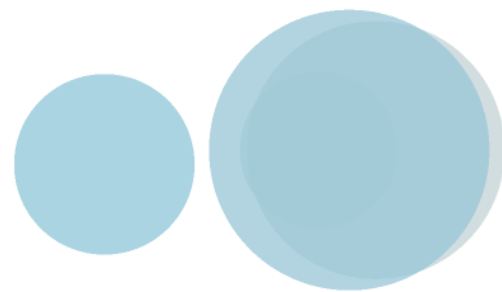
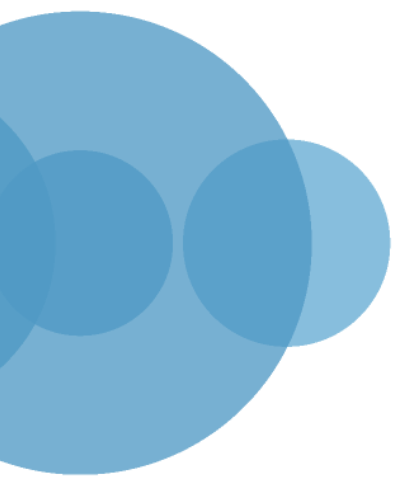
Chart Type & Dashboard Flow Hands-on



**What dashboard changes did you make?
Did anyone change a chart type?**



Pre-Attentive Processing



Which **MONTH** had the **HIGHEST** sales?



Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
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\$44,703	\$20,301	\$58,872	\$36,522	\$44,261	\$52,982	\$45,264	\$63,121	\$87,867	\$77,777	\$118,448	\$83,829
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3...2...1...





Can you name the **TOP 3** performing months?



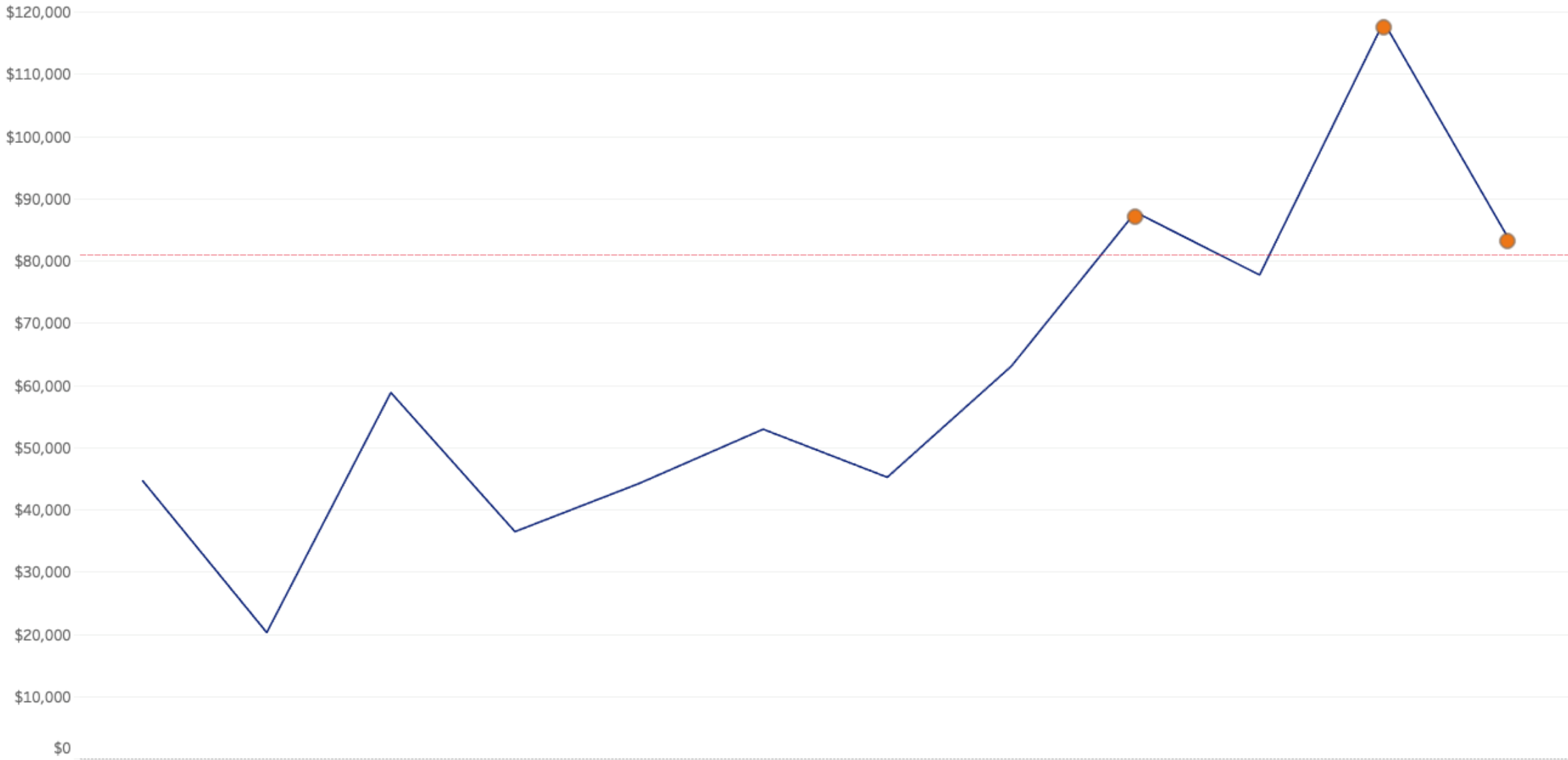


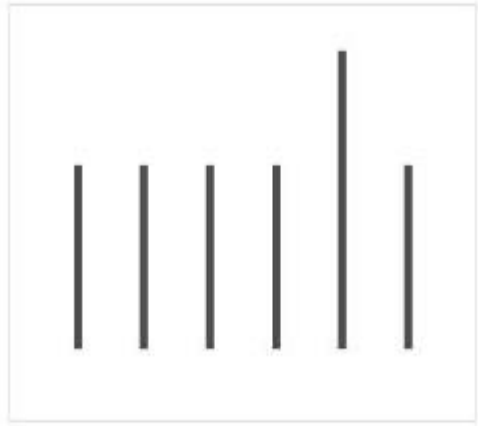
3...2...1...



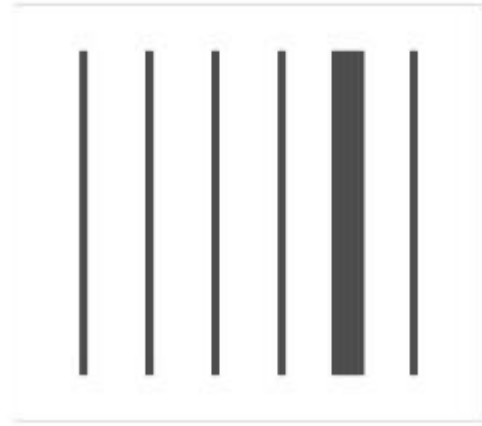


Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
\$44,703	\$20,301	\$58,872	\$36,522	\$44,261	\$52,982	\$45,264	\$63,121	\$87,867	\$77,777	\$118,448	\$83,829

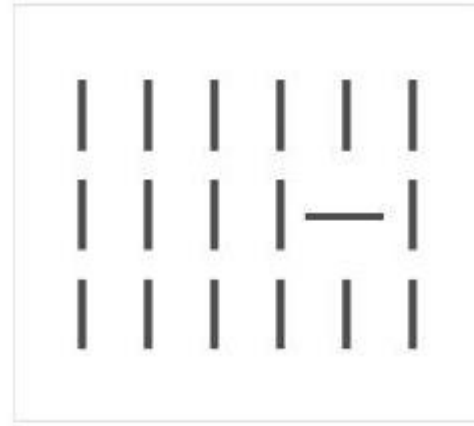




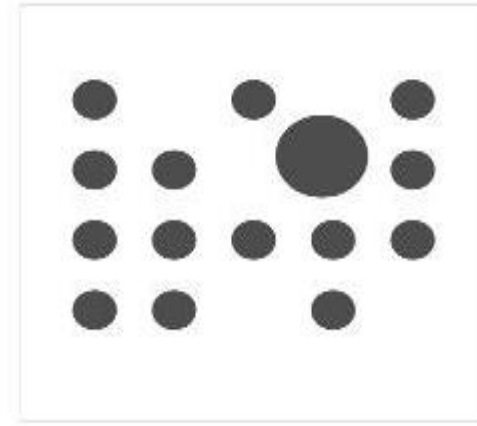
Length



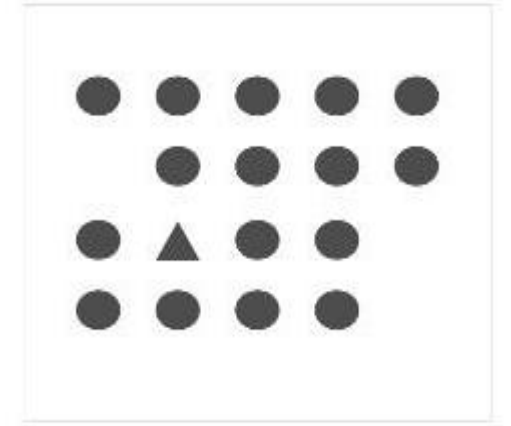
Width



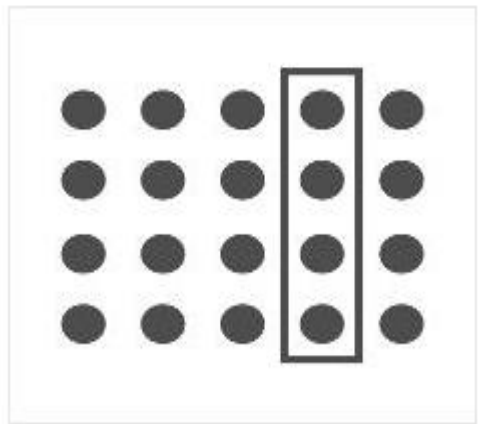
Orientation



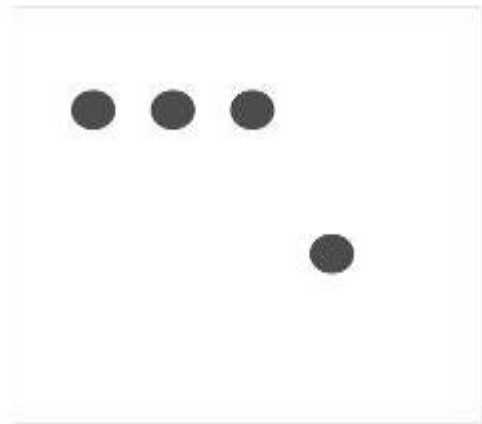
Size



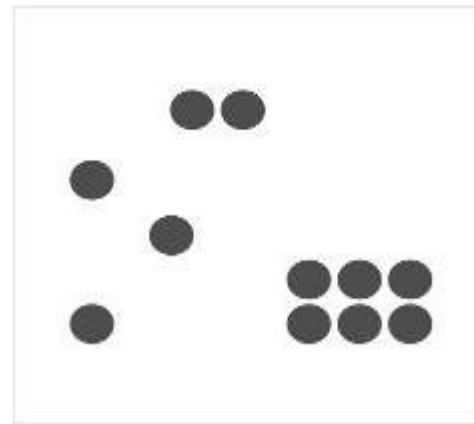
Shape



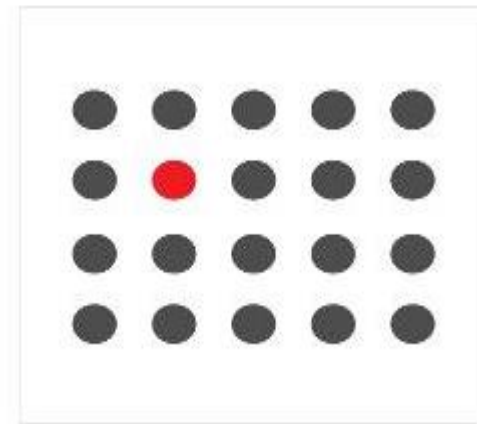
Enclosure



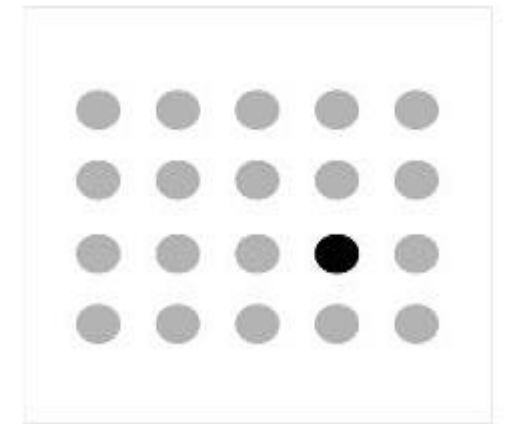
2D Position



Grouping



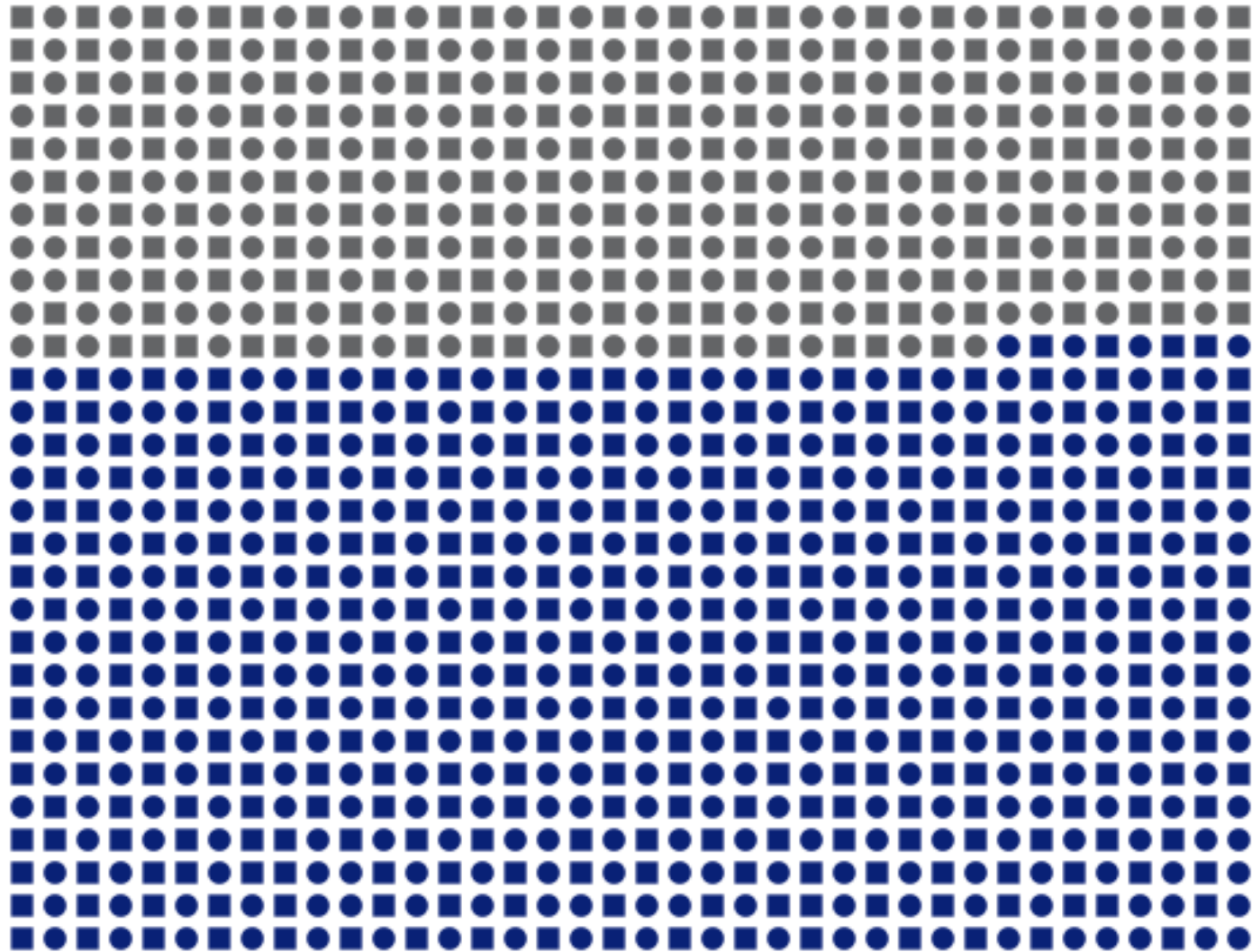
Color (Hue)



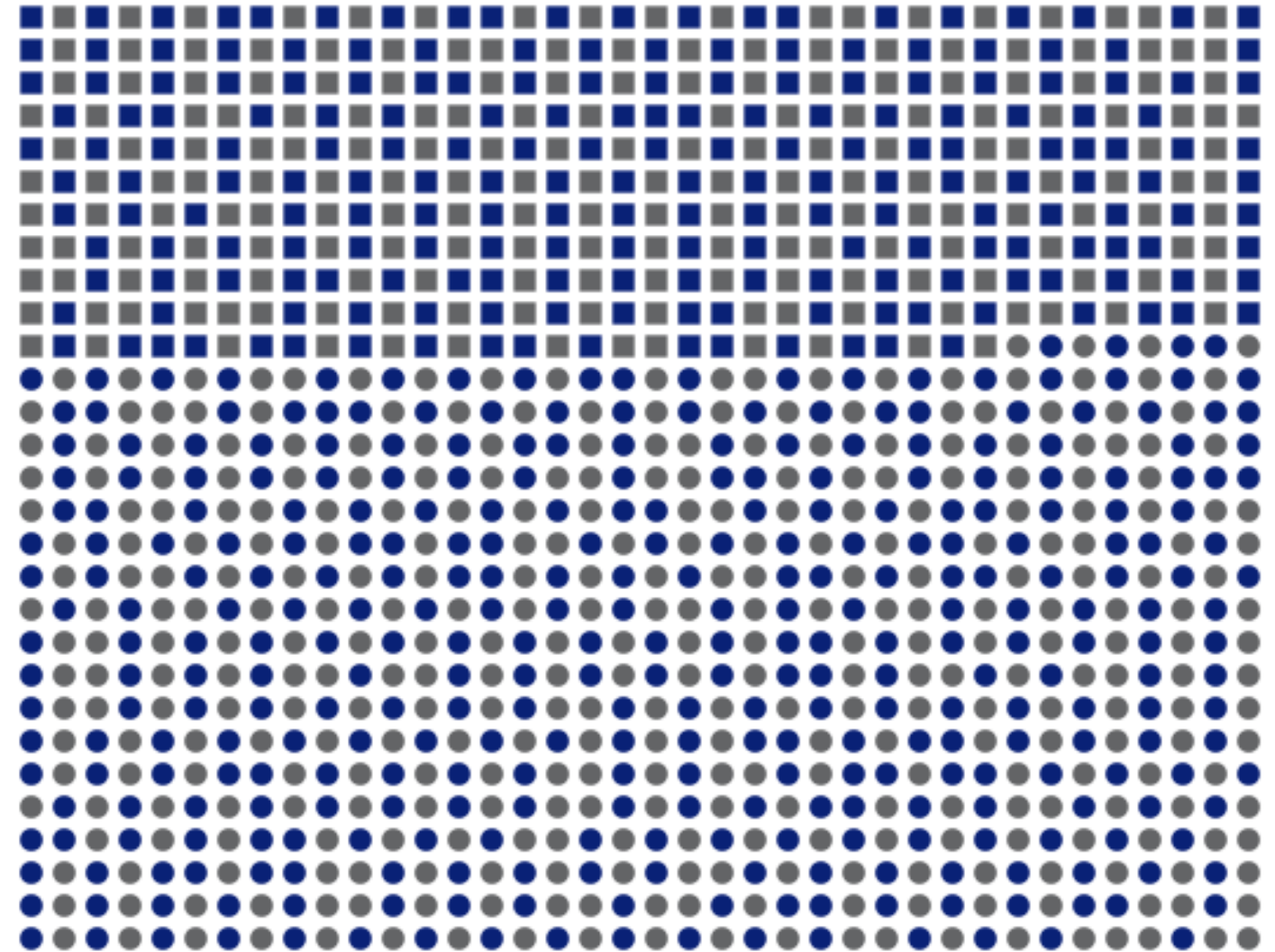
Color (Intensity)



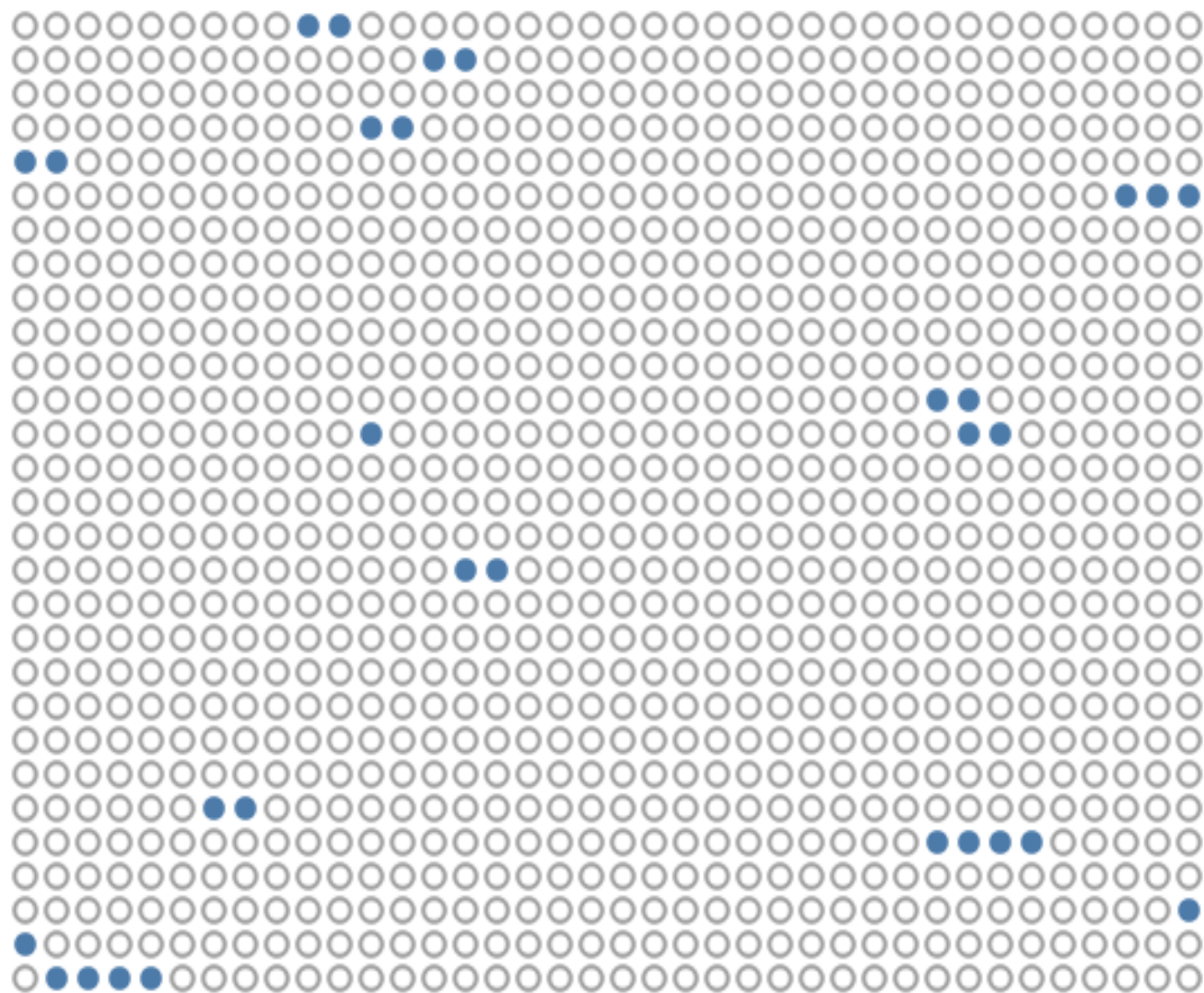
Hue



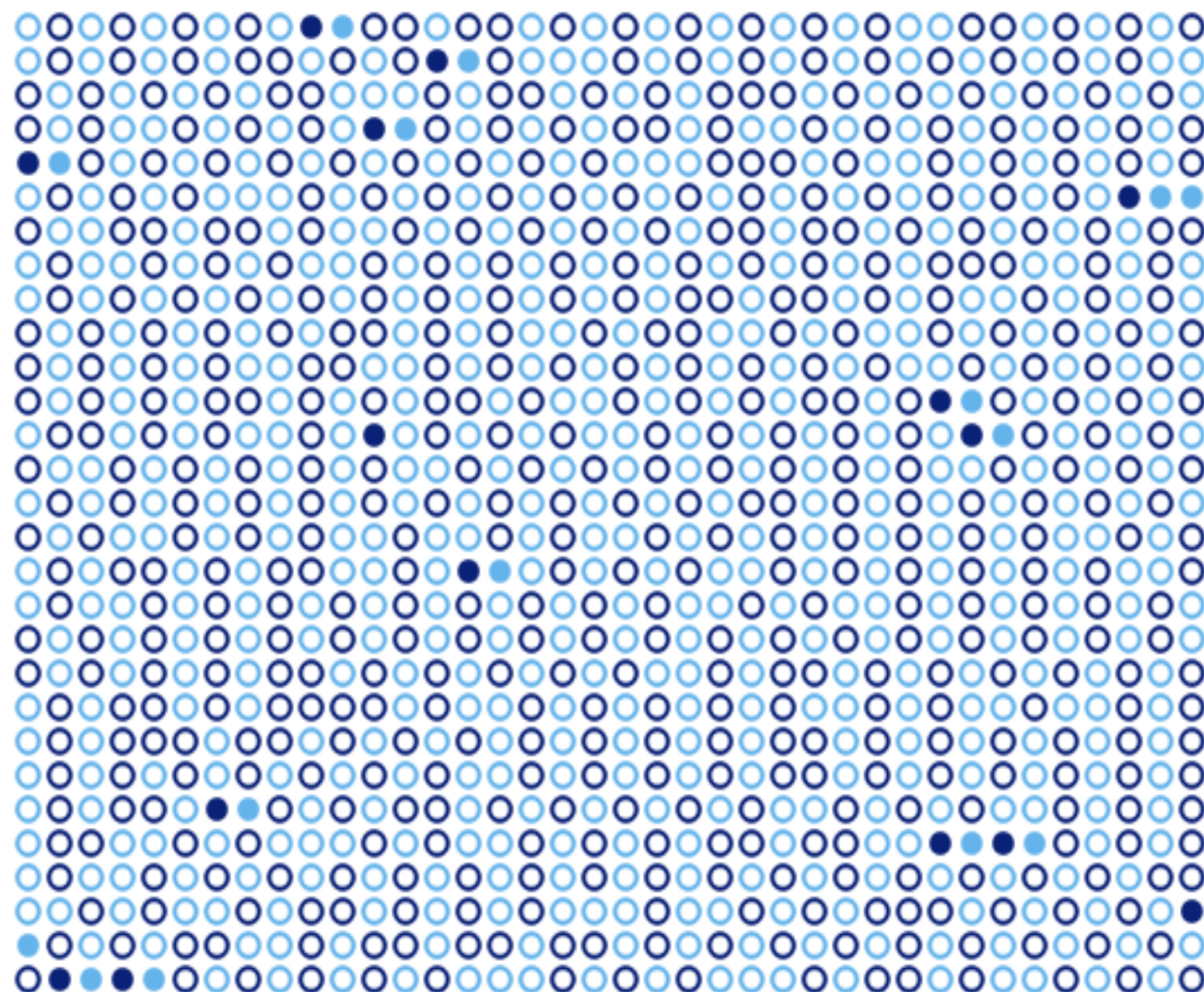
Form



Filled



Multi-Filled




COLOR

COLOR THEORY

quick reference sheet for designers


subtractive
created with ink; start with white, add color. cmyk



CMYK

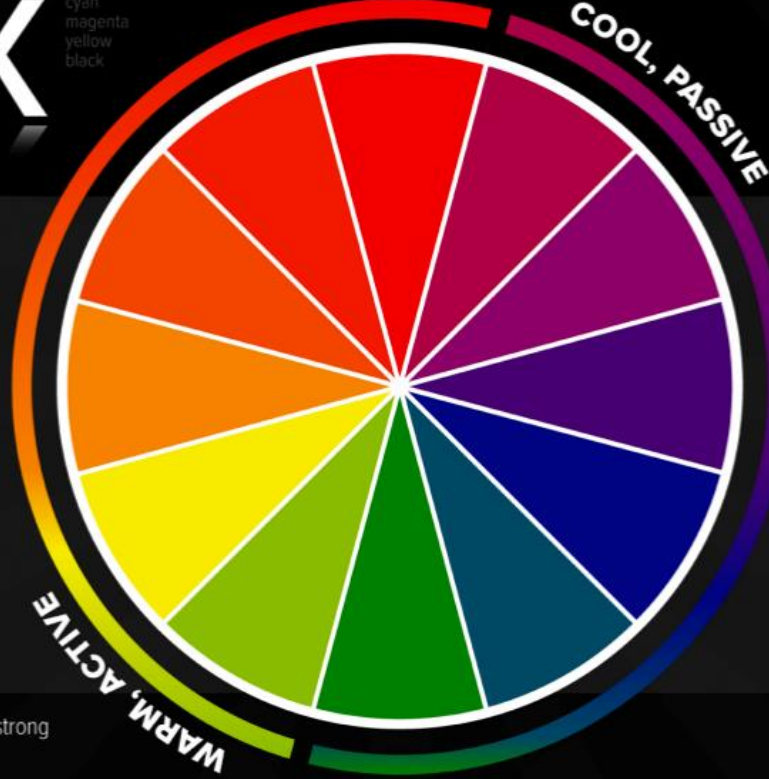
cyan
magenta
yellow
black

additive
created with light; start with black, add color. rgb





RGB

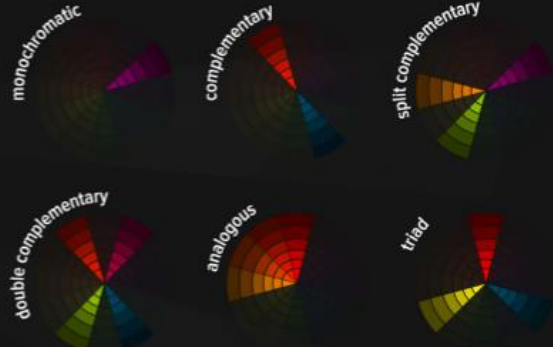
red
green
blue



color types

color relationships



meaning

- intense, fire & blood, energy, war, danger, love, passionate, strong
- sky, sea, depth, stability, trust, masculine, tranquil
- nature, growth, fertility, fresh, healing, safety, money
- royalty, power, nobility, wealth, ambition, dignified, mysterious
- warm, stimulating, enthusiasm, happiness, success, creative, autumn
- sunshine, joy, cheerfulness, intellect, energy, striking

terminology

chroma: how pure a hue is in a relation to gray

saturation: the degree of purity of a hue

intensity: the brightness or dullness of a hue

luminance/value: a measure of light reflected from a hue

shade: a hue produced by the addition of black

tint: a hue produced by the addition of white



Hue

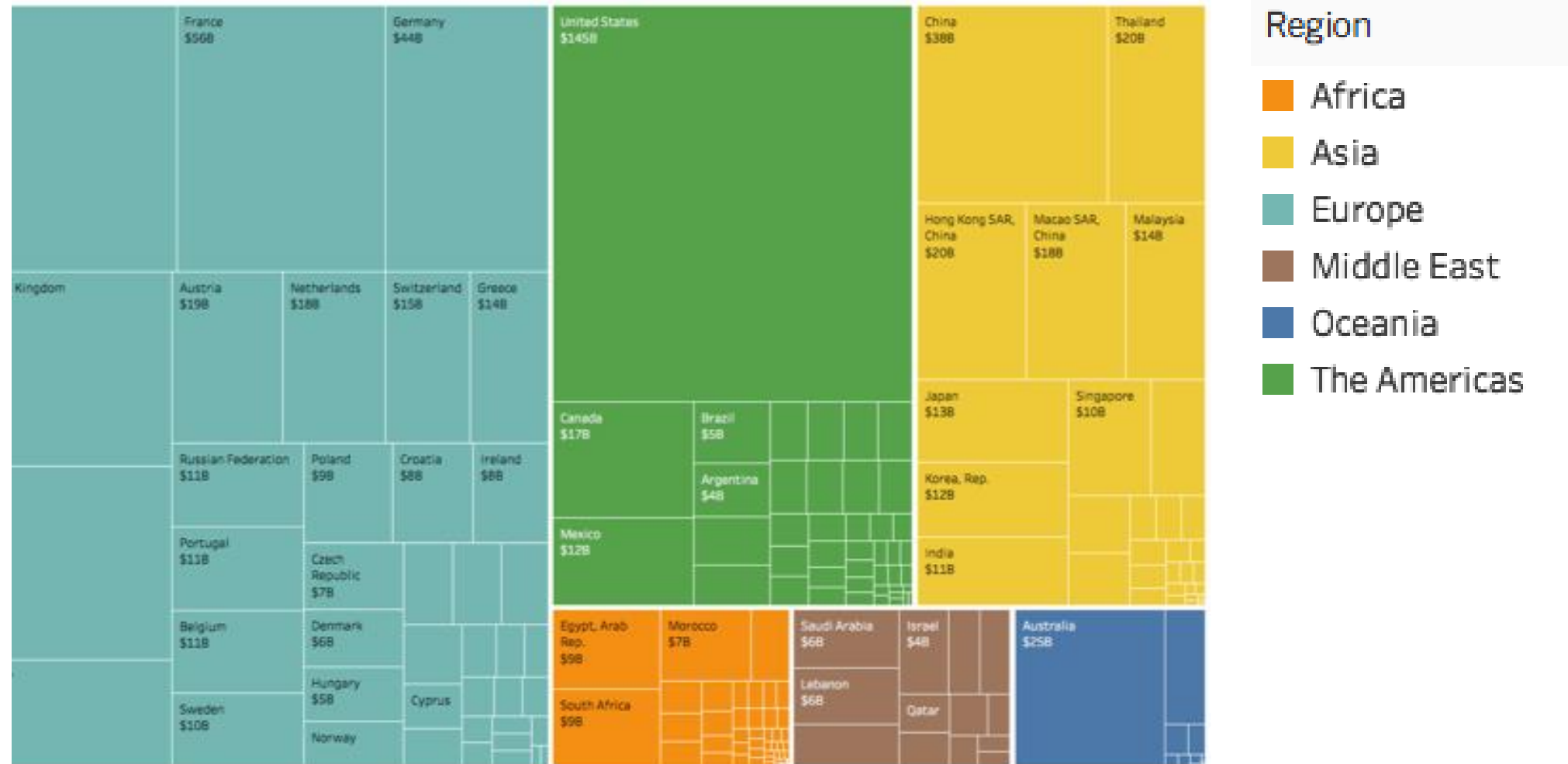


Saturation



Using Hue

Qualitative / Categorical



Using Saturation

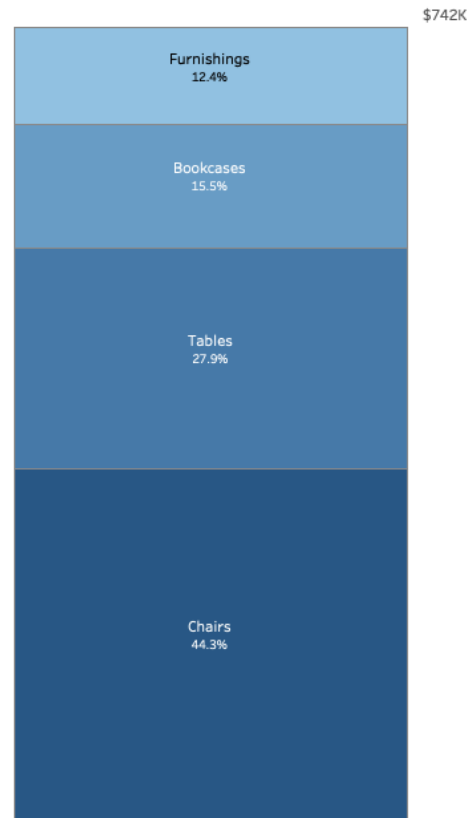
Relationship / Sequence

Category
Total Sales



Furniture

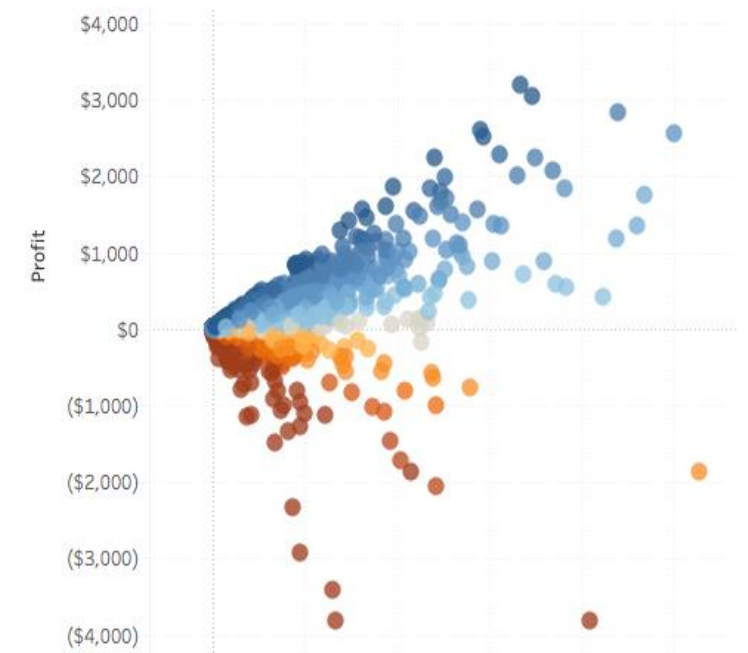
SubCategory
Sales Mix



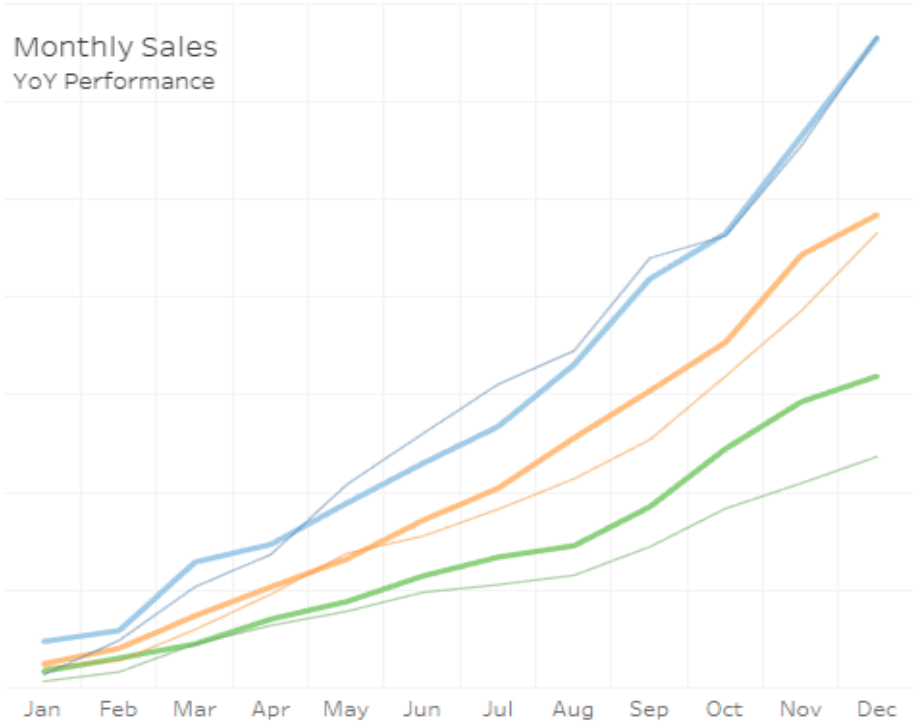
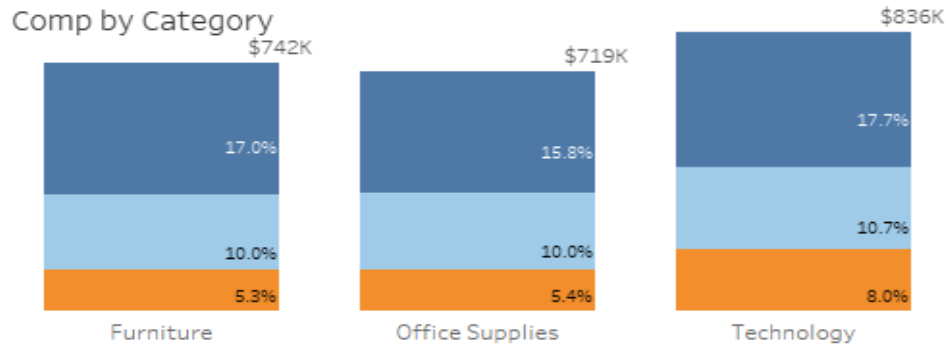
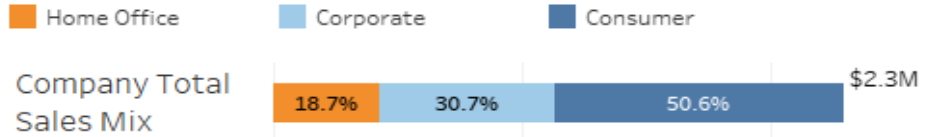
Furniture

Quantitative / Numerical

Feb	\$1,840	\$1,072	\$1,609
Mar	\$14,574	\$8,606	\$32,511
Apr	\$7,945	\$11,155	\$9,195
May	\$6,913	\$7,136	\$9,600
Jun	\$13,206	\$12,953	\$8,436
Jul	\$10,821	\$15,121	\$8,004
Aug	\$7,320	\$11,379	\$9,210
Sep	\$23,816	\$27,423	\$30,538
Oct	\$12,304	\$7,211	\$11,938
Nov	\$21,565	\$26,862	\$30,201
Dec	\$30,646	\$18,006	\$20,893



Maintain Color Identities



Once a color is assigned to an attribute, be consistent with the usage of that color.

This eliminates confusion and establishes identity throughout a workbook.



Use Hot Colors Sparingly

What are we supposed to be looking at?

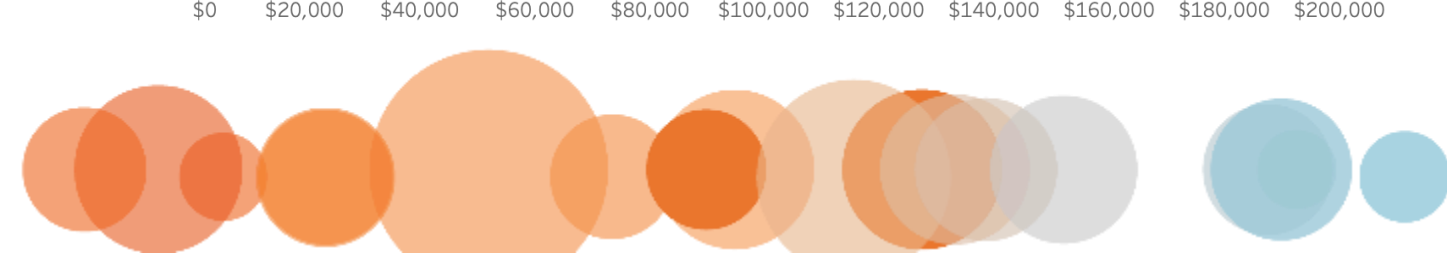
Inventory Loss/Damages



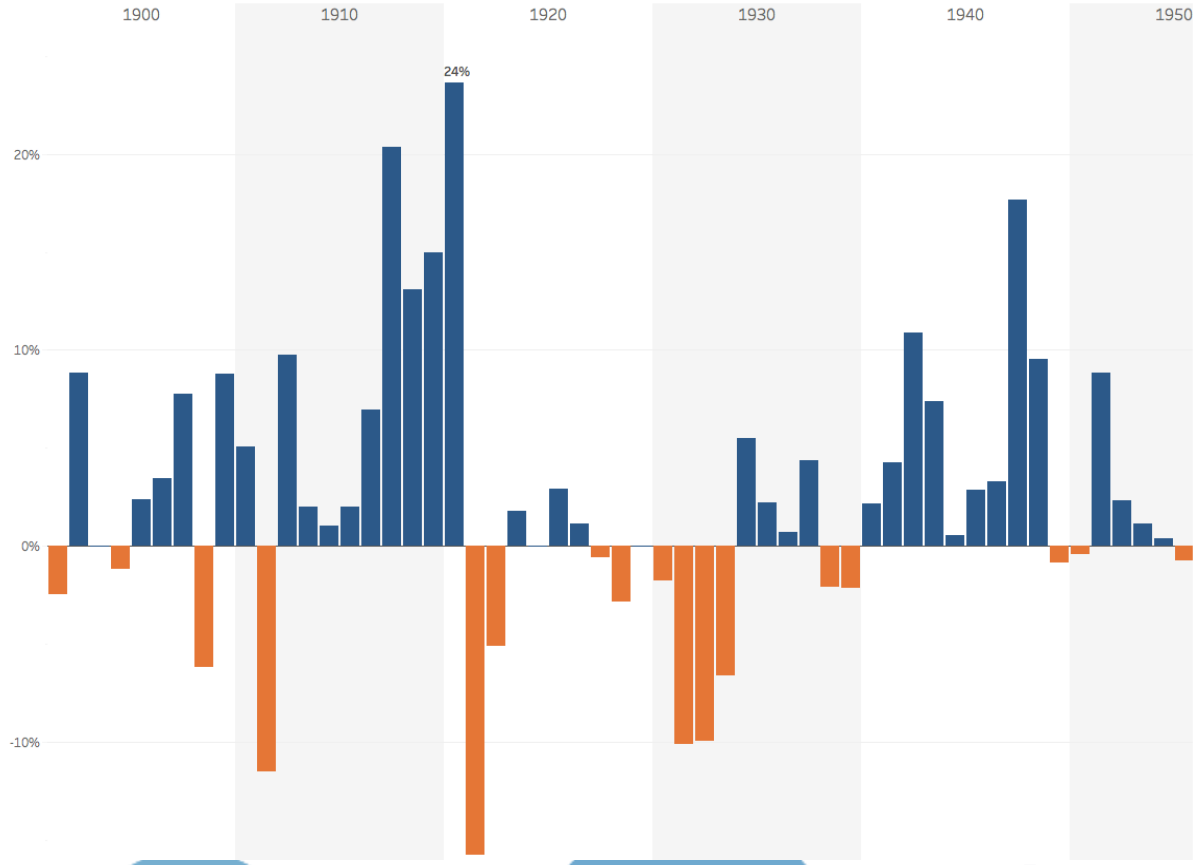
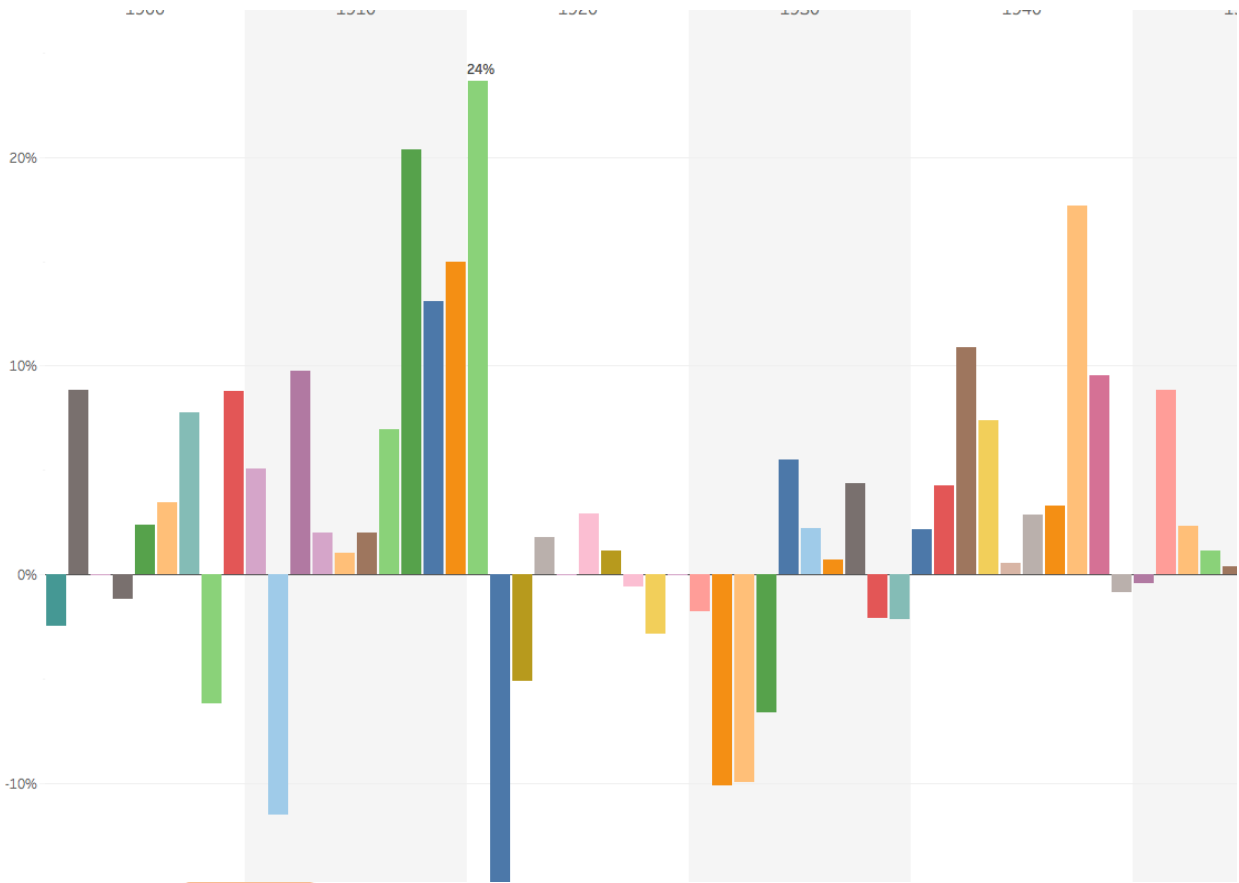
'HOT' colors, like **RED**, are attention grabbers.

They carry heavy visual weight and will draw the eye of the reader.

Save them for elements truly deserving of your reader's attention.



Be Careful Not To Become The Next Vincent van Gogh



DONT BE AFRAID...
WHITE SPACE



Style Guide - Custom Color Palette

Dark Blue



HEX 1f447d
RGB 31.68.125
PMS 281C / 281U
CMYK 100.85.25.5

Light Blue



HEX 5b6591
RGB 91.101.145
PMS 5275C / 7686U
CMYK 75.65.25.0

Dark Teal



HEX 59879b
RGB 89.135.155
PMS 5483C / 7699U
CMYK 60.25.20.20

Light Teal



HEX 7099a5
RGB 112.153.166
PMS 5493C / 7697U
CMYK 60.30.30.0

Orange



HEX e8762c
RGB 232.118.44
PMS 158C / 158U
CMYK 5.66.95.0

Yellow



HEX eb912c
RGB 235.145.44
PMS 144C / 144U
CMYK 5.50.95.0

Red



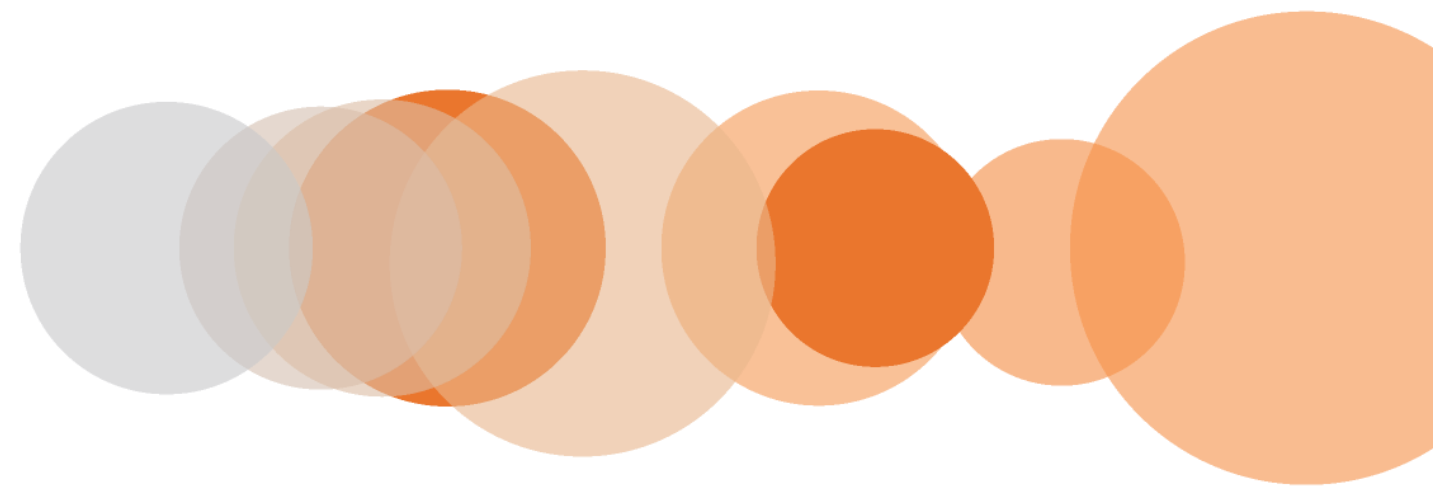
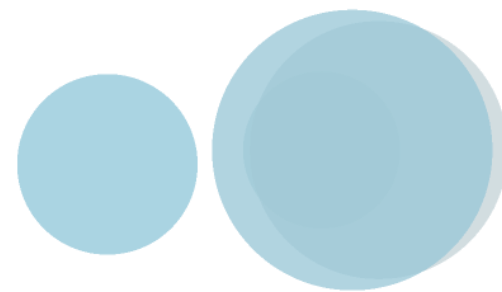
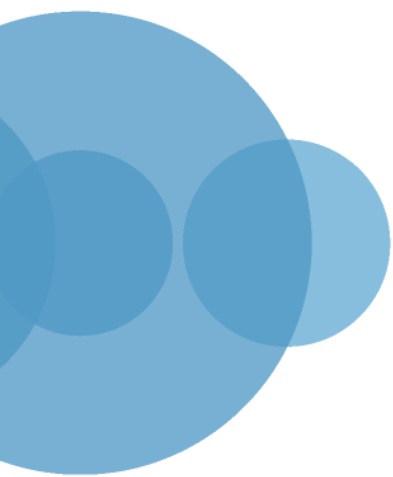
HEX c72035
RGB 199.32.53
PMS 1797C / 1797U
CMYK 15.100.85.5

The screenshot shows the Tableau Desktop interface. On the left, a file repository tree is visible under 'My Tableau Repository', listing folders like Bookmarks, Datasources, Extensions, Logs, Mapsources, R, Services, Shapes, Workbooks, and Personal, along with files like 'Frogtown Curling', 'Retirement Planning', and 'Q2 - Self Assessment'. On the right, a 'Preferences.tps' dialog box is open, displaying XML code for two custom color palettes:

```
<?xml version='1.0'?>  
<workbook>  
<preferences>  
  <color-palette name="Tableau Blueprint" type="regular" >  
    <color>#EA912B</color>  
    <color>#20447E</color>  
    <color>#59889C</color>  
    <color>#989898</color>  
    <color>#4D4D4D</color>  
    <color>#838AAC</color>  
    <color>#ffffff</color>  
  </color-palette>  
  
  <color-palette name="My Diverging Palette" type="ordered-diverging" >  
    <color>#EA912B</color>  
    <color>#20447E</color>  
    <color>#59889C</color>  
    <color>#ffffff</color>  
  </color-palette>  
</preferences>  
</workbook>
```



Title



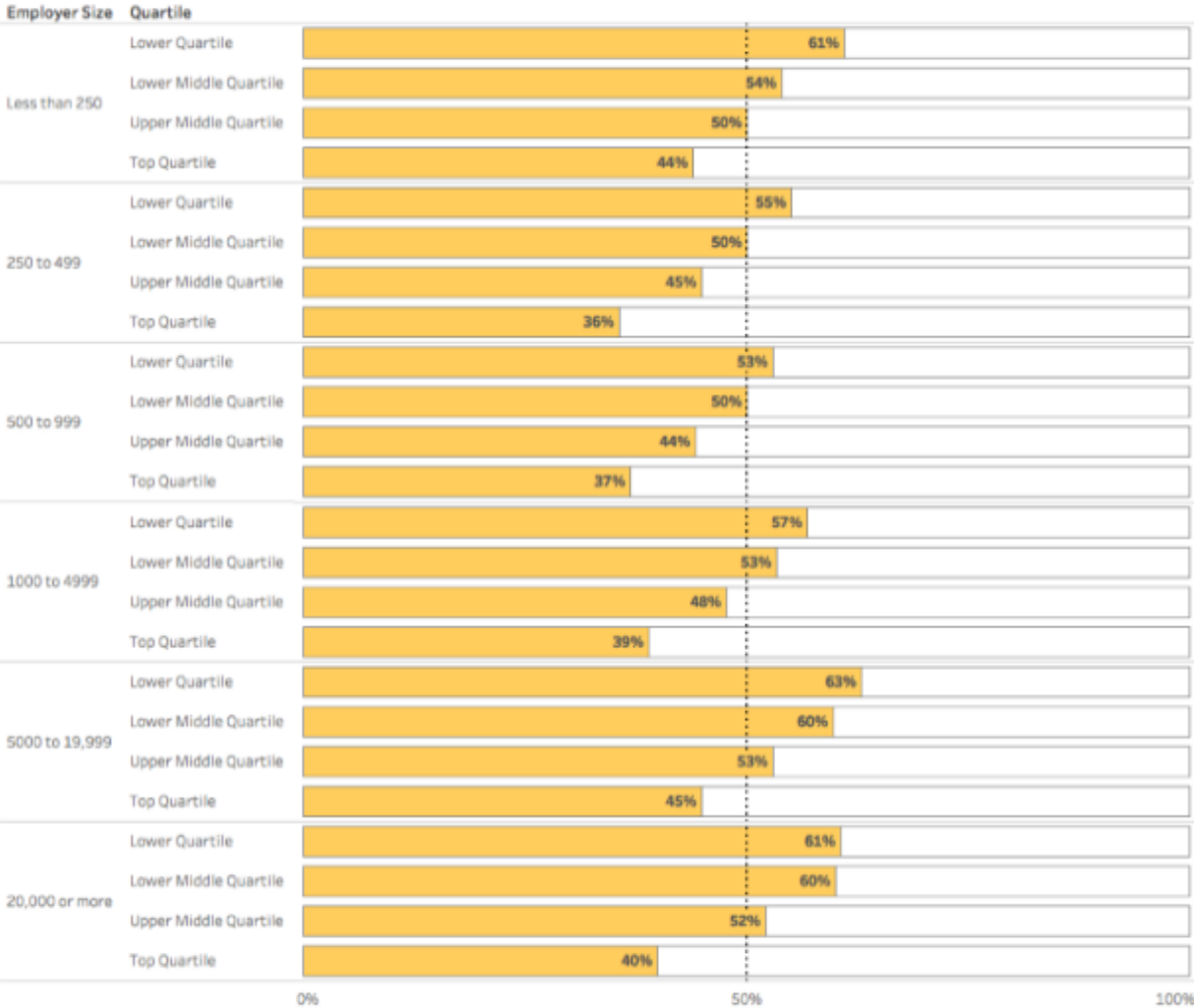
A concise, descriptive title can make a huge difference in garnering attention and making a chart more memorable



Which title is more impactful?

GENDER PAY GAP IN THE UK

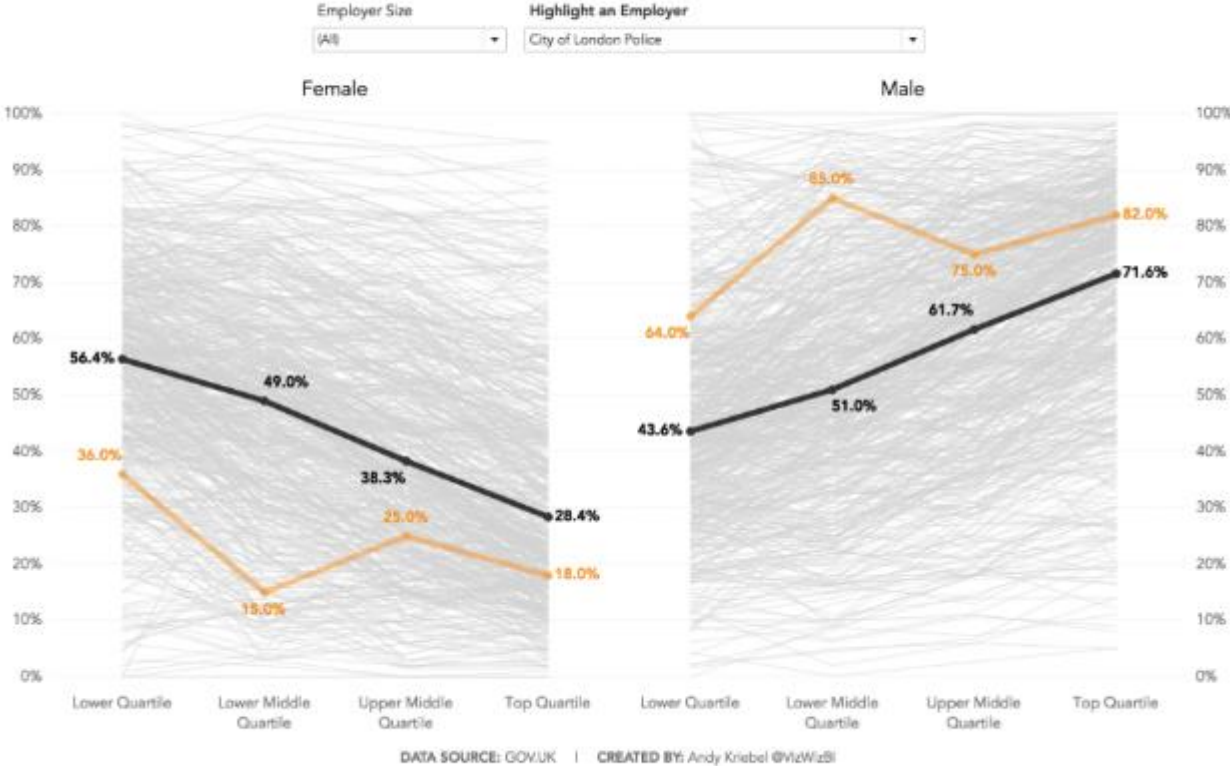
Regardless of employer size, **female** representation in salary groups decreases as pay increase



Data Source: Data.Gov.UK

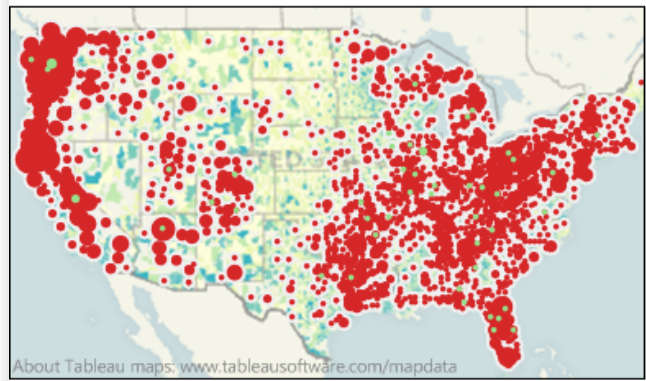
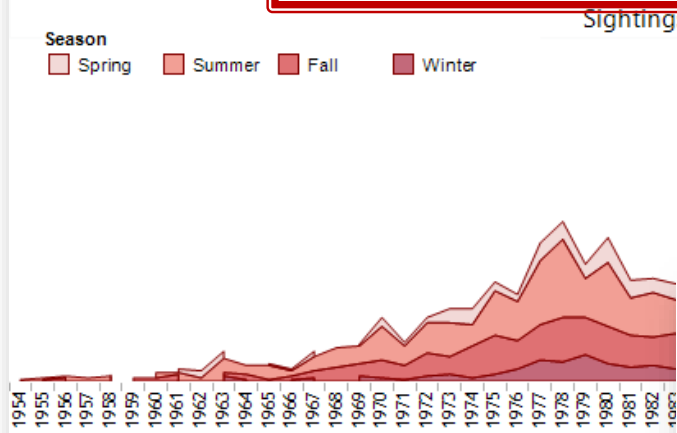
Design: Eva Murray | @TriMyData

What proportion of women and men are in each salary quartile? City of London Police vs. City of London Median



Do your titles capture attention?

Bigfoot sightings are in decline



Click on ANY element of the visualization (location, season, year, detail field) in order to filter. Select the element AGAIN to go back to the full view.

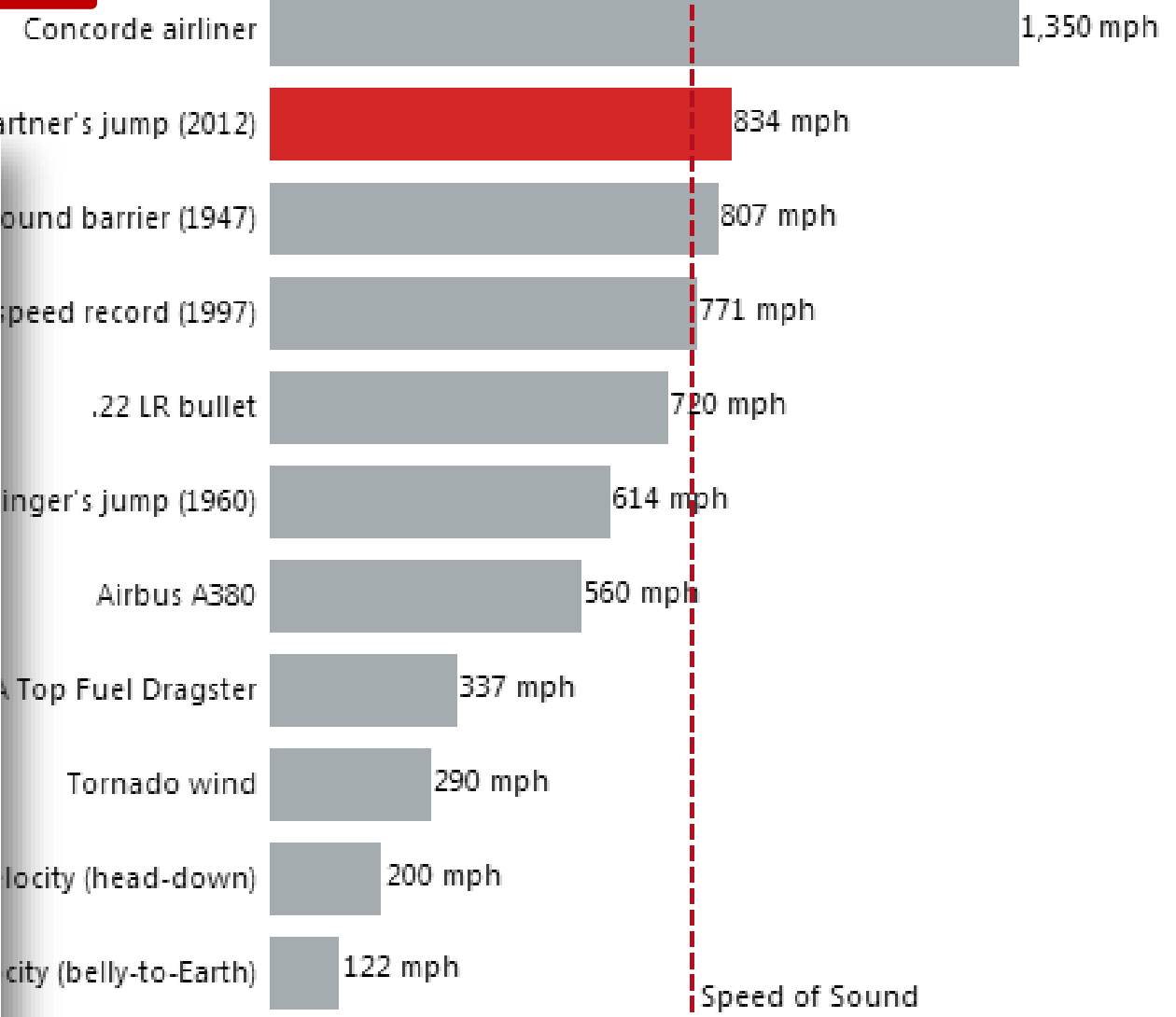
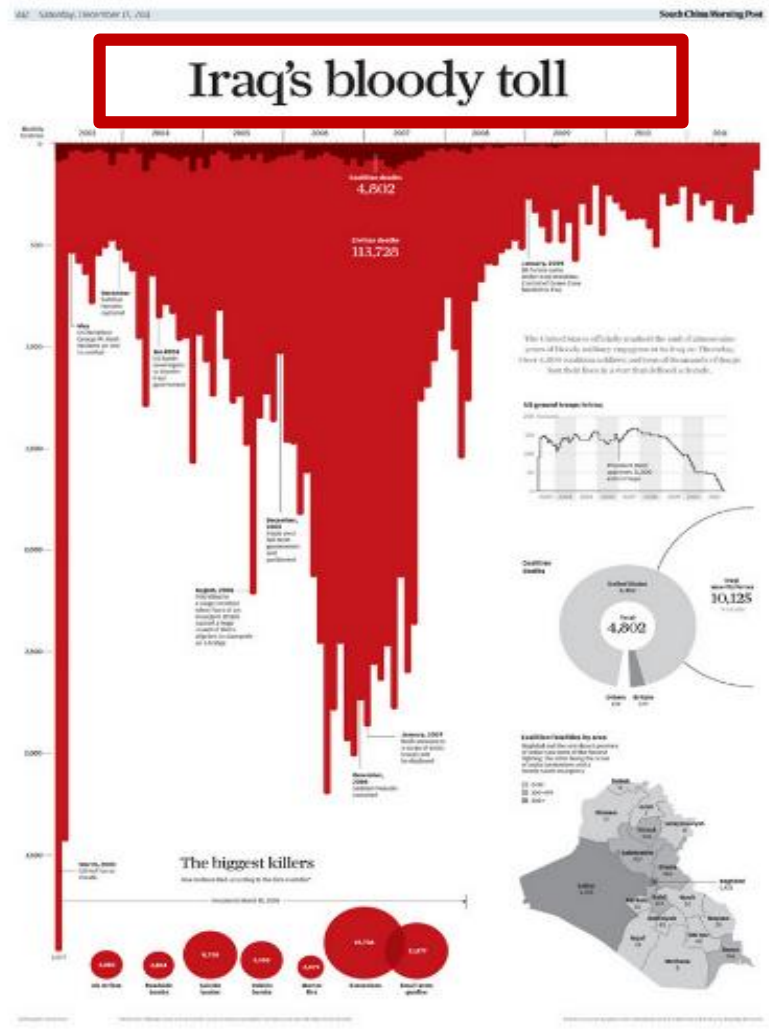
The BFR0 classifies sightings according to a system based on the following criteria:

Total Sightings	Class A	Class B
3,806	1,951	1,855

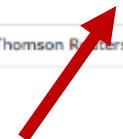
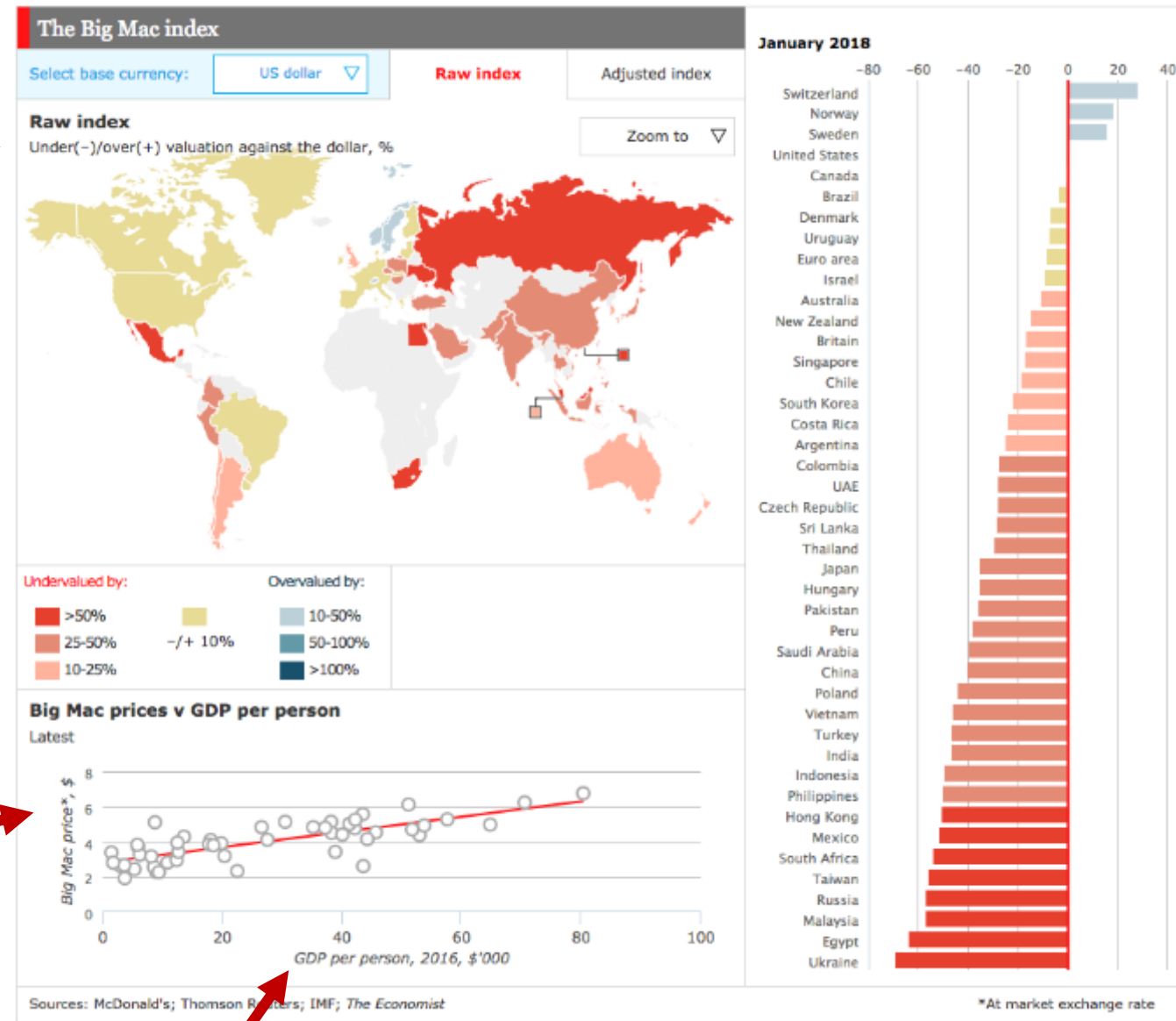
Alabama Baldwin County 1979 September Class A Man recaptured

2. How fast did he go?

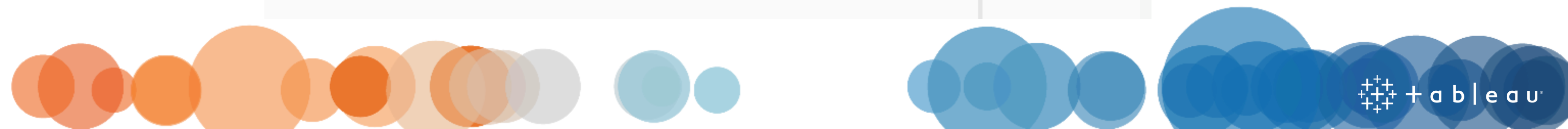
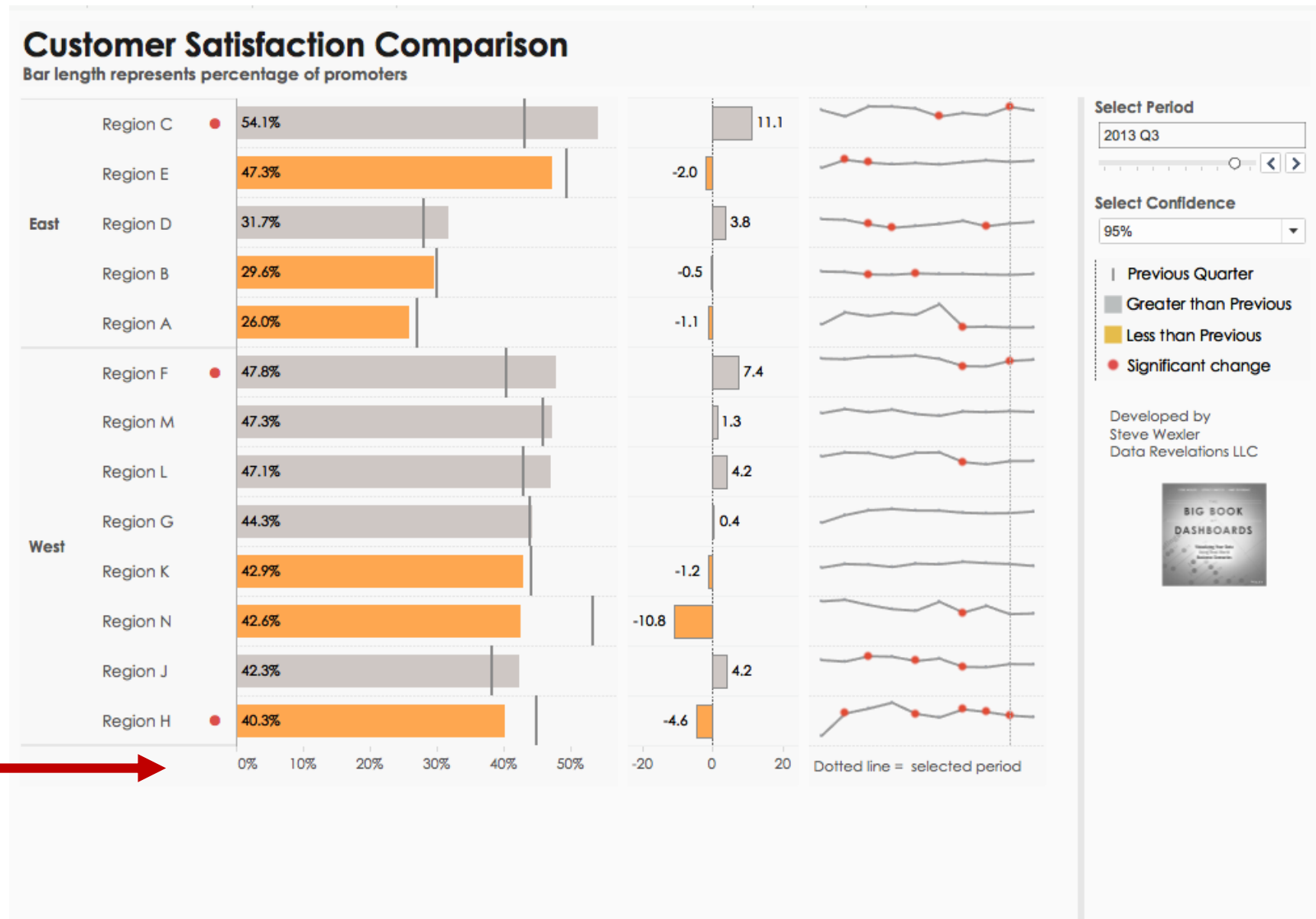
Iraq's bloody toll



Context is not just in the title



Adding additional context



Tooltip



Tooltips can make the difference between a user loving your visualization and not understanding it.



Tips for improving the basic tooltip

- ✚ Use a proper font
- ✚ Identify the most important part of the tool tip and make it your title
- ✚ Change measure names/values to make them specific and understandable
- ✚ Include proper units
- ✚ Remove command prompts

Ship Status:	Shipped Late
Customer Name:	Nick Zandusky
Order Date:	7/10/2016
Order ID:	CA-2016-134222
Product Name:	GBC Standard Therm-A-Bind Covers
Ship Mode:	Same Day
Days to Ship Actual:	1

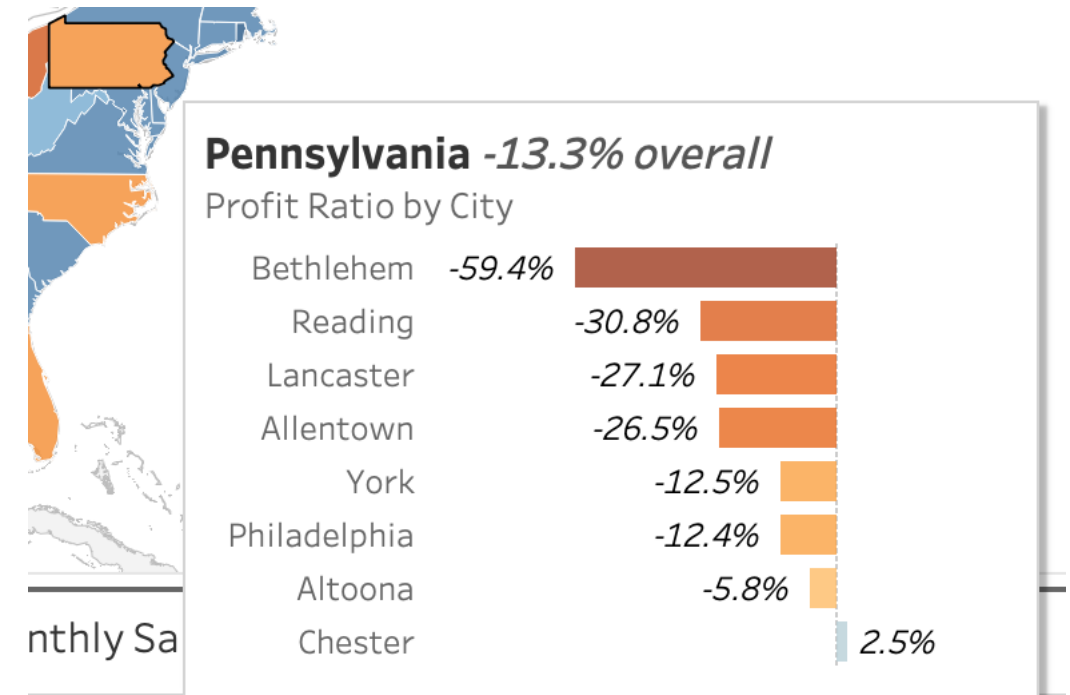
Default
vs
Modified

Same Day - Shipped Late	
1 days to ship	
Product Name:	GBC Standard Therm-A-Bind Covers
Customer Name:	Nick Zandusky
Order Date:	7/10/2016
Order ID:	CA-2016-134222

Viz in Tooltips

What are they good for?

- 📊 Highlighting trends
- 📊 Describing the distribution of data
- 📊 Layering different levels of time or geography
- 📊 String aggregations – getting rid of that *



Executive Overview - Profitability (All)

Sales
\$1,820,895

Profit
\$231,963

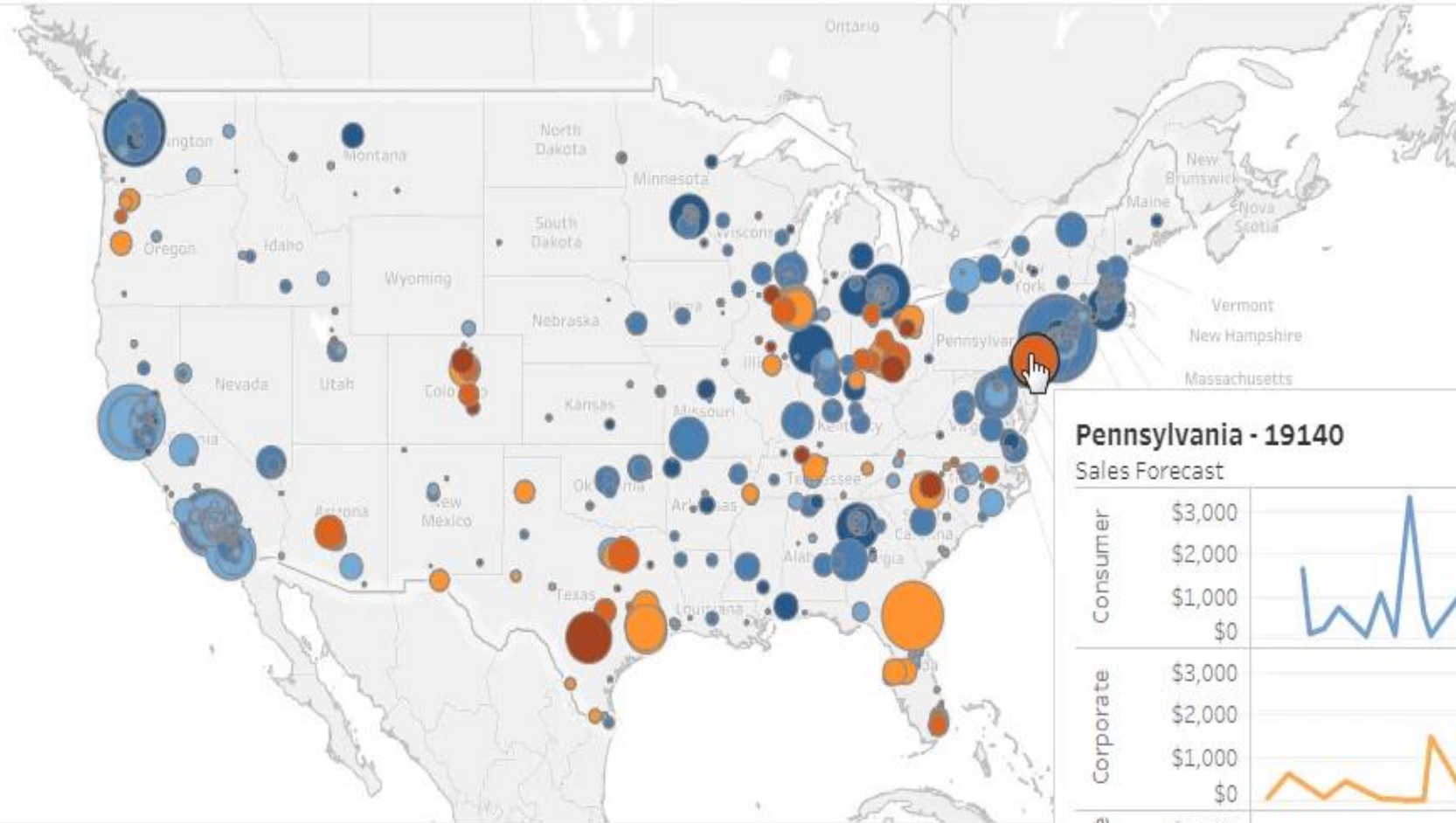
Profit Ratio
12.7%

Profit per Order
\$59.04

Sales per Customer
\$2,313.72

Avg. Discount
15.71%

Quantity
29,793



Region
(All)

Order Date
1/3/2014 6/30/2017

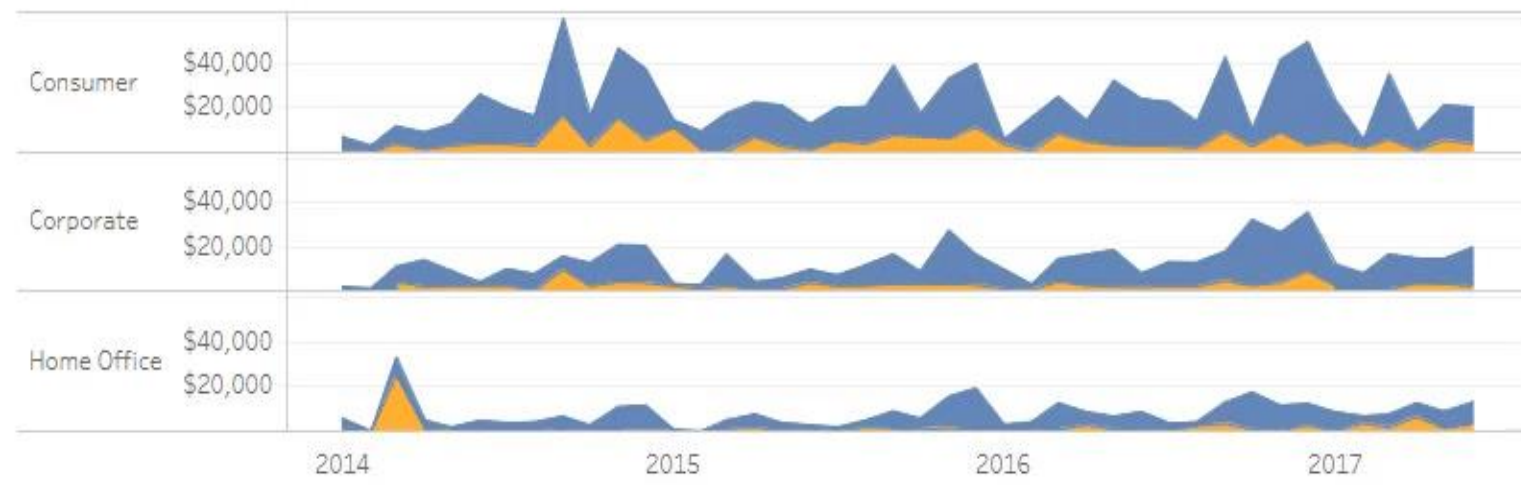
Profit Ratio
-270.0% 50.0%

Profit Ratio
-50.0% 50.0%



© OpenStreetMap contributors

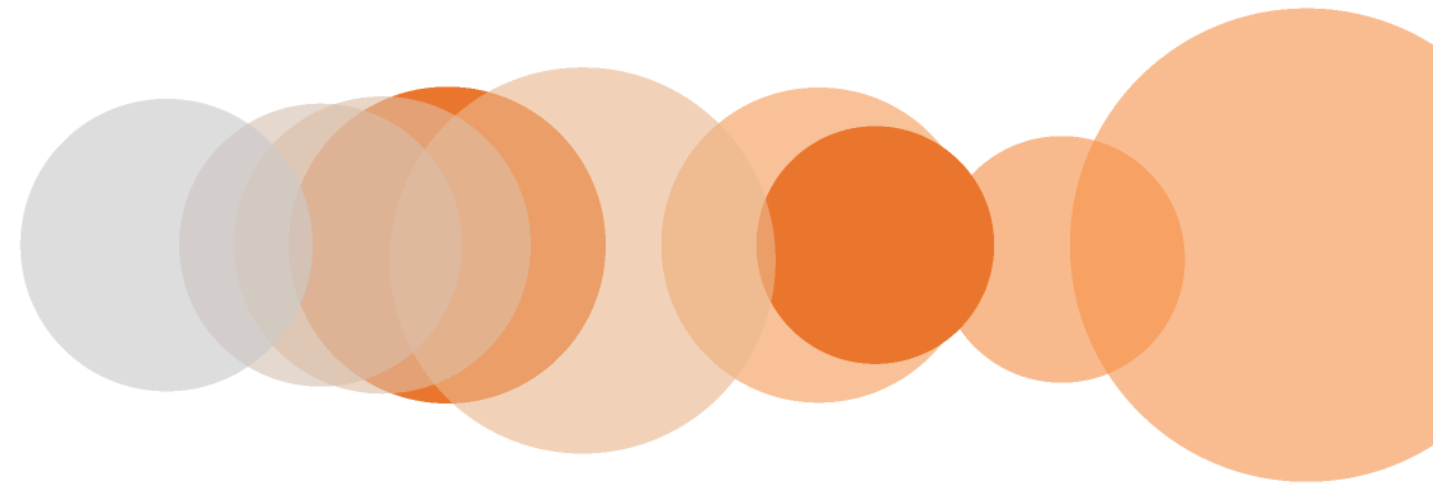
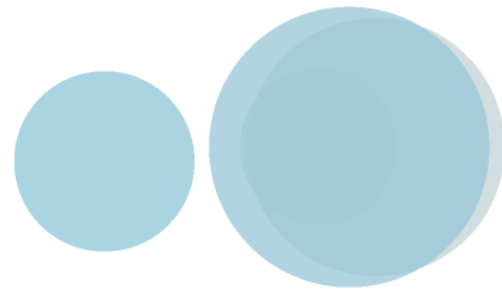
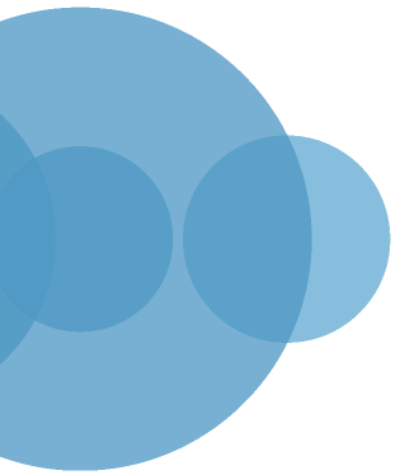
Monthly Sales by Segment - States: All



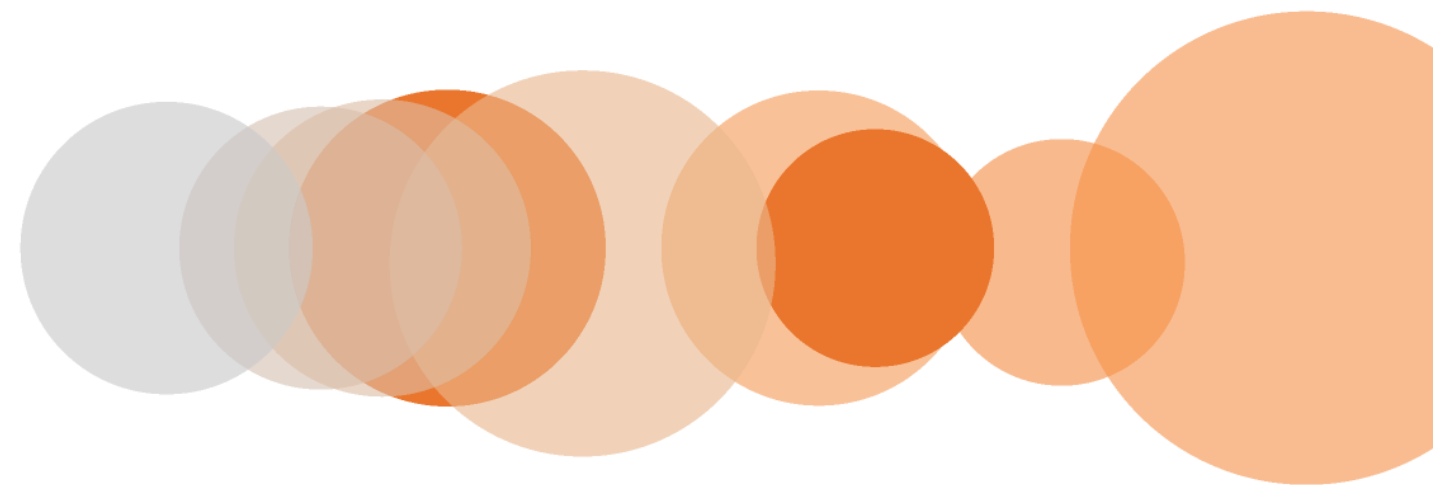
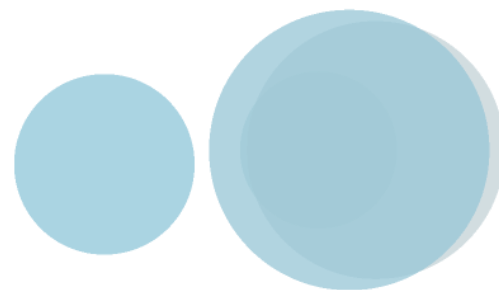
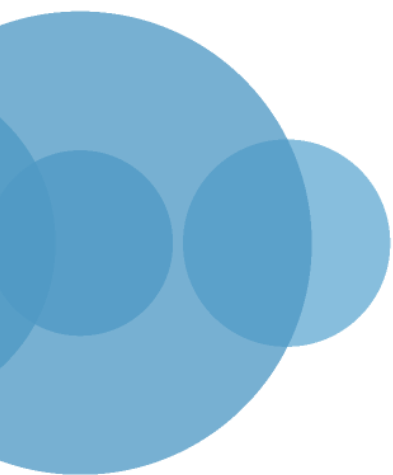
Monthly Sales by Product



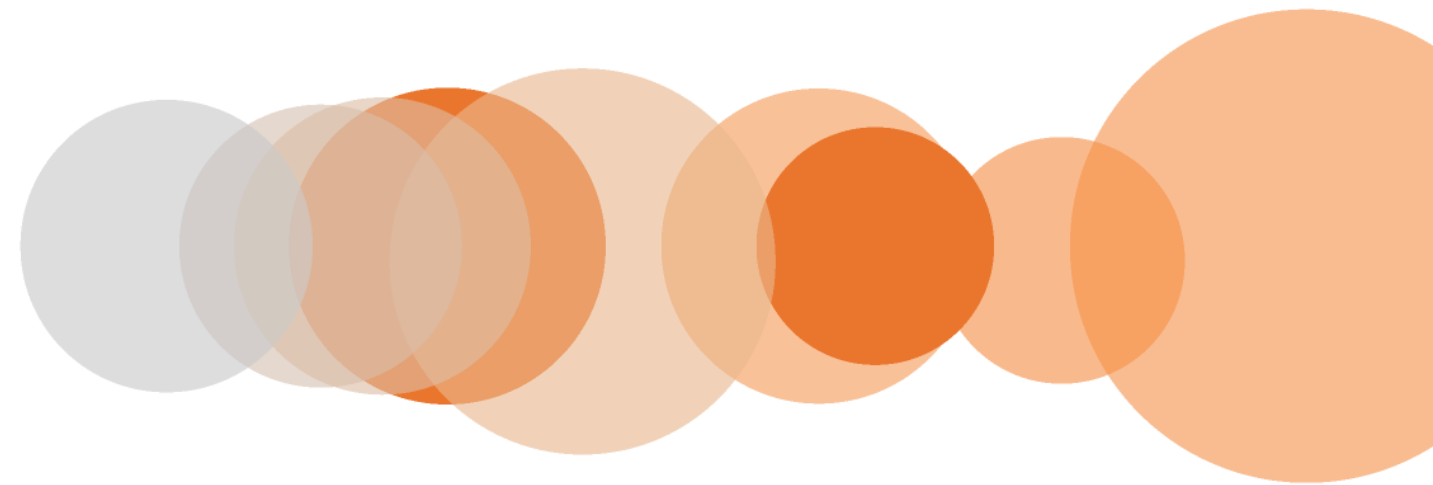
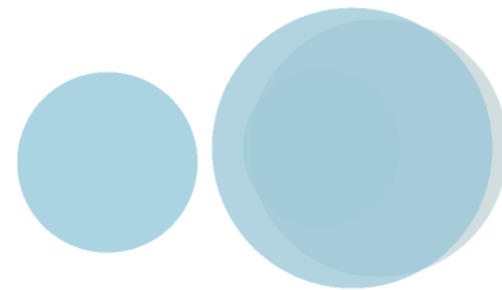
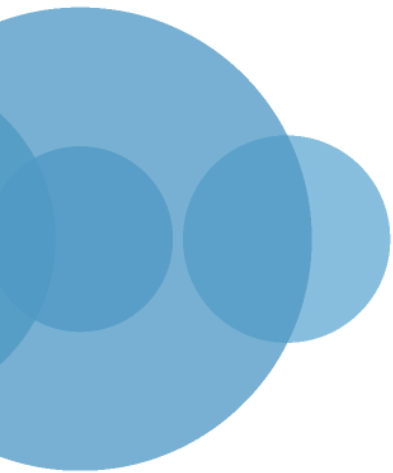
Pre-Attentive Attributes, Title, and Tooltips Hands On



Share and Tell

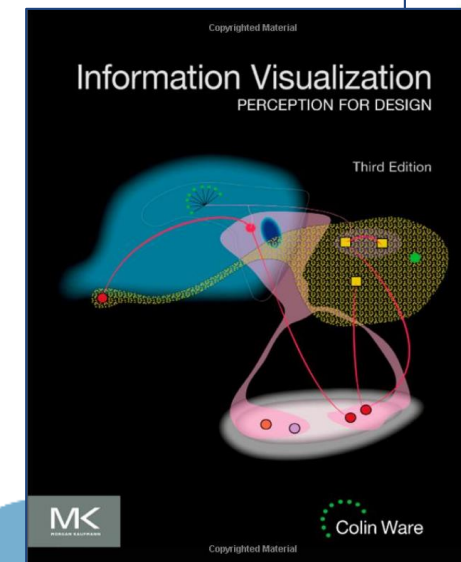
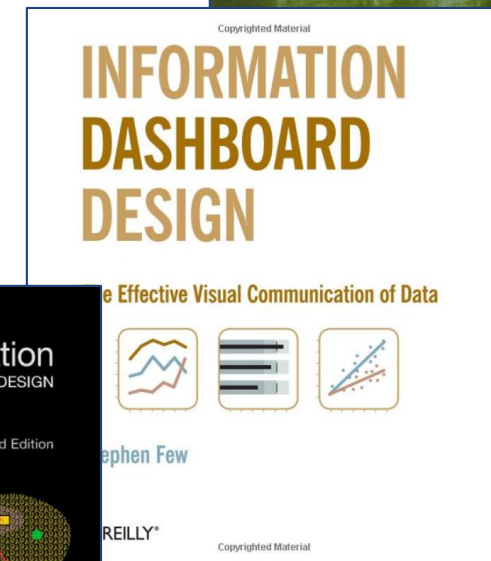
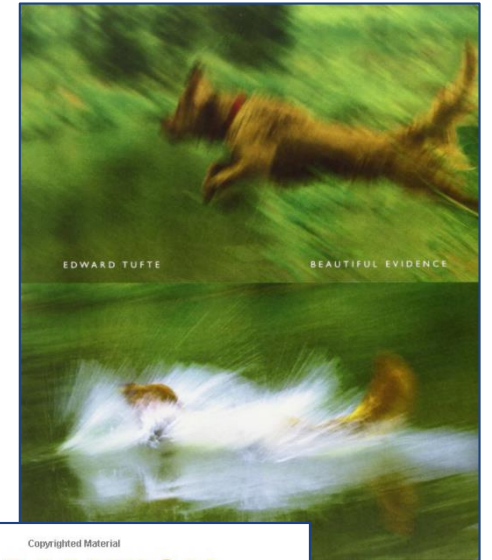


Next steps...



Want to read more about visualization?

- ✚ The Big Book of Dashboards
- ✚ Visual Reporting and Analysis: Seeing is Knowing Whitepaper
- ✚ Visual Analysis Best Practices: A Guidebook Whitepaper
- ✚ Data Storytelling: Using visualization to share the human impact of numbers Whitepaper
- ✚ Beautiful Evidence – Edward Tufte
- ✚ Information Dashboard Design – Stephen Few
- ✚ Information Visualization – Colin Ware



One last thing that is guaranteed to make
your dashboards amazing...

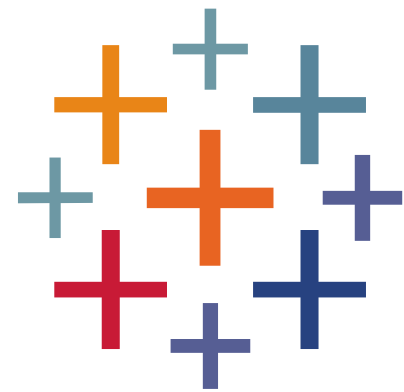


**BE CREATIVE
BE UNIQUE
BE YOU!**



THANK YOU!





+ a b l e a u[®]